



Earnings Release – Third Quarter
as of September 30, 2023

Financial Highlights

IHC Key Figures as of 30 September 2023



235.6bn

Total Assets

42.8bn

Revenue

(+24.8% growth¹)

29.4bn

Cash & Bank
Balance

(21.2% decrease²)

138.2bn

Total Equity

(6.8% growth²)

15.2bn

Profit After Tax

(37% decrease¹)

97.4bn

Total Liabilities

(1.3% decrease²)

2.3x

Quick Ratio

(2.2x as at Dec-22)

35.5%

Net Profit Margin

(70.7% in YTD-2022)

45.8bn

Total Debt

(14.7% increase²)

10.8%

Return on Assets

(20.5% in FY22)

5.16

Earnings Per Share

(13.3% decrease¹)

16.5bn

Net Debt

(2.7bn as at Dec-22)

22.1%

Return on Equity³

(26.6% in FY22)

Our Organization

IHC at a Glance



Overview

One of the fastest-growing publicly-listed holding companies comprising of 500 subsidiaries, 29 associates and 27 joint ventures with international operating segments and acquisitions in 8 primary business segments

Strategy

Driven towards continually boosting innovation, sustainability, community development and economic growth throughout the markets in which it operates, via tactical acquisitions of future-ready businesses, whilst maintaining a high level of due diligence

Impact Investing

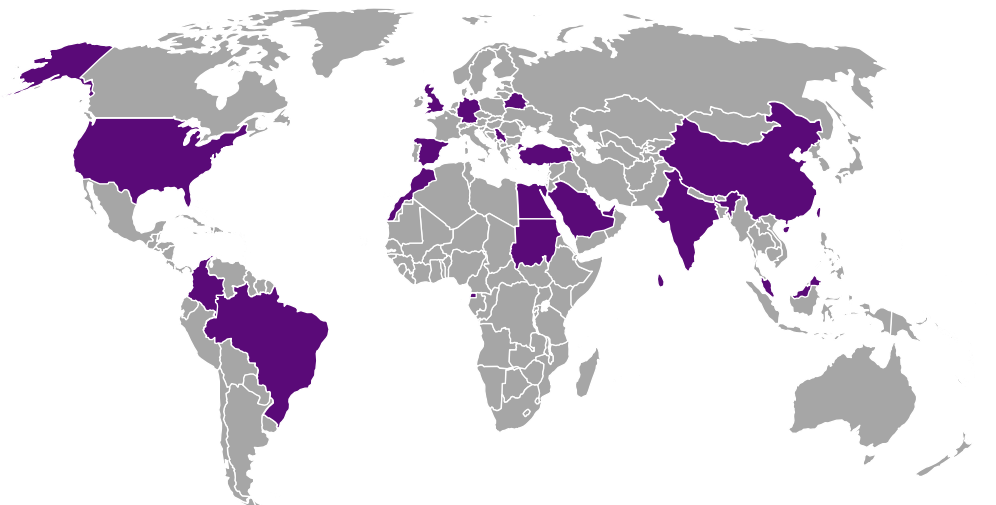
Business-led investments centered on impacting the world by creating opportunities, and enhancing the well-being of communities, governments and people

500
Subsidiaries

20+
Countries

56
JVs & Associates

5
Continents



8 Business Verticals



In-sync with 'Abu Dhabi's Economic Vision 2030' and the UAE's 'Next 50' development plans, IHC is participating and contributing to a multitude of industries focused on their future readiness, creativity, resilience and digital transformation.

With a core strategy to enhance shareholder value and achieve growth, IHC drives operational synergies and maximizes cost efficiencies across all verticals – it also continues to evaluate investment opportunities through direct ownership and entering partnerships in the UAE and abroad. As the world changes and new opportunities arise, IHC remains focused on resilience, innovation, and redefining the marketplace for itself, its clients, and its partners.

Portfolio Overview

Listed Subsidiaries



ALPHA DHABI

Fast growing portfolio in construction, industries, healthcare, hospitality, etc.



MULTIPLY
GROUP

MULTIPLY GROUP

Investor in transformative cash generating businesses across the globe

Q HOLDING

Fully integrated real estate developer with a mission to create high-quality lifestyle focused communities



غذاء
Ghitha

GHITHA HOLDING

An eminent foodstuff trading, manufacturing and distribution firm in the UAE

AL SEER MARINE

Leading maritime, manufacturing, commercial and technical management company in the Arabian maritime region



بالمز الرياضية
PALMS SPORTS

PALMS SPORTS

Top-tier provider for sports training programs and schools in the UAE and the largest Jiu-Jitsu company in the world

EMIRATES STALLIONS GROUP

Strategically formed group of companies spanning investments, construction management and real estate sectors

ESG
EMIRATES STALLION GROUP



EASY LEASE

The first of its kind 360-degree integrated mobility solutions provider

Key Developments

Summary of Key Q3 Events



Q Holding PSC received an offer from ADQ Real Estate and Hospitality Investments LLC and IHC Capital Holding LLC to combine Modon Properties, ADNEC and other assets with Q Holding



NMDC Energy awarded an LOA from ADNOC Gas - project includes maximizing Ethane recovery and monetization, it has a total value of AED 13.1 billion. Additionally, NMDC Energy signed a contract for the offshore package of the Hail & Gasha Development Project with ADNOC with a total value of AED 30 billion



Palms Sports PJSC, acquired 100% equity interest in Securiguard Middle East LLC ("Securiguard") for a consideration of AED 300 million. Securiguard is engaged in the provision of security guards and cleaning services



Al Seer Marine received VLGC North Gas, increasing its fleet size to 20. Al Seer Marine's VLGC was obtained under an AED 495 million deal by ABGC DMCC. The company's vessel fleet grew from 12 to 20 in the last 12 months



Multiply Group PJSC acquired a 60% equity interest in Media 247 Holding Ltd. ("Media 247") for a consideration of AED 252.2 million. Media 247 is a specialized outdoor media solution provider in the United Arab Emirates



Multiply Group PJSC acquired control over LVL Technology Holding, through the acquisition of an additional ownership interest of 33% (cumulative ownership of 49.38%) for a consideration of AED 22.1 million



Aldar Education acquired a 100% equity interest in Virginia International Private School for AED 211 million. Additionally, it acquired a 100% equity interest in Kent College LLC and Kent Nursery LLC for a consideration of AED 120 million

Other Acquisitions and Investments in H1



Financial Results

Income Statement



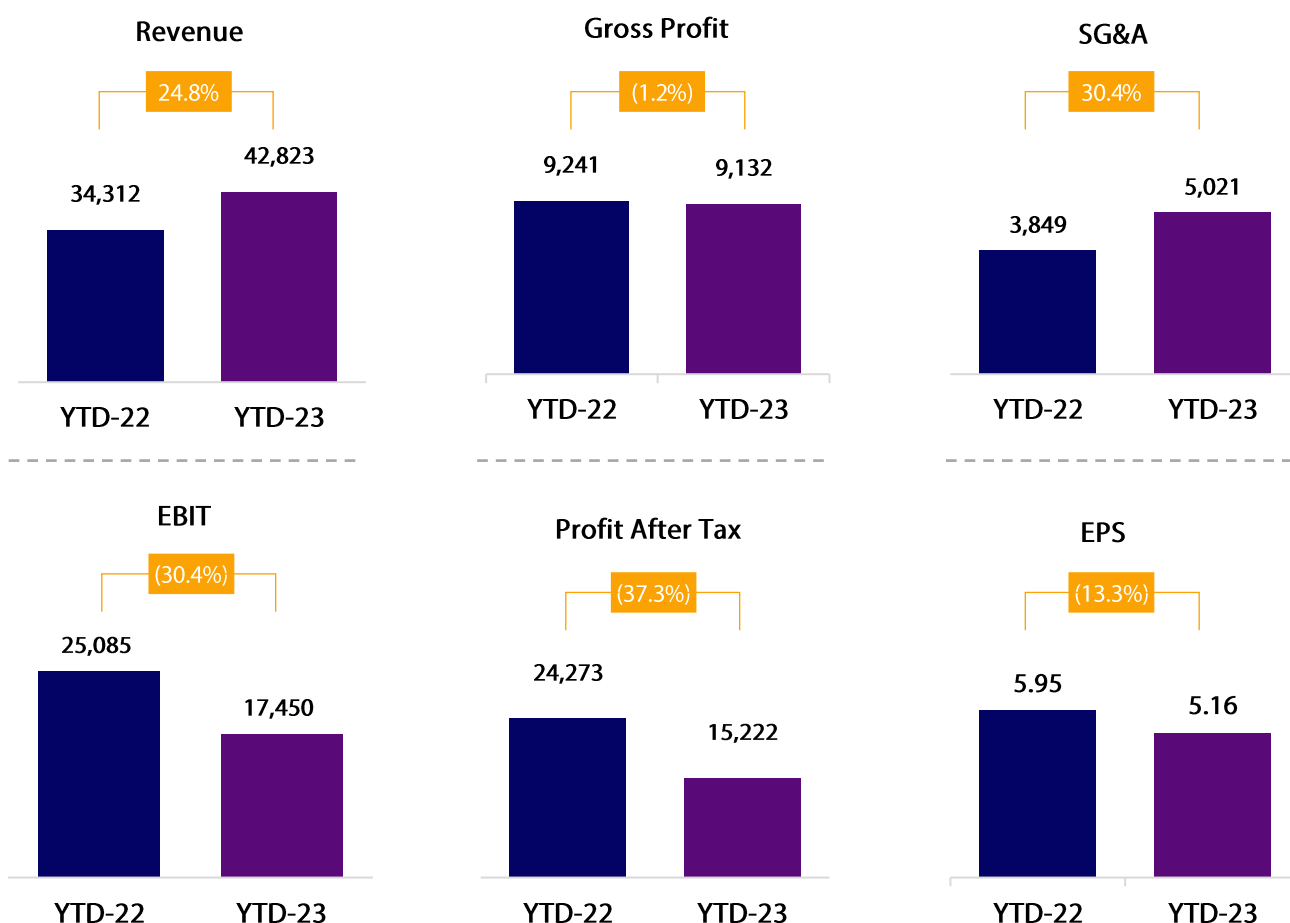
Key Highlights

During the 9 months period ending September 2023, the Group reported a Profit After Tax of AED 15.2 billion (vs AED 24.3 billion in YTD-2022).

Profit After Tax attributable to owners increased by 4.5% (AED 11.3bn in YTD-2023 vs. AED 10.8bn in YTD-2022).

IHC's YTD-2023 Revenue increase of 24.8% was supported by the positive performance from key segments, including:

- Real Estate: on account of record sales and strong performance across recurring Income portfolio
- Marine and Dredging: on account of the newly awarded Al Hudayriyat Island project and continued progress on Shamal Development, Hail & Gasha, and Umm Shaif projects in the UAE, as well as the long-term agreements with ARAMCO in KSA
- Services and Others: mainly driven by acquisitions in 2023 such as Reach Global Services, Eltizam, ADMO, Securiguard and the contribution of acquisitions made in the second half of 2022, including Emircom



Financial Results

Balance Sheet

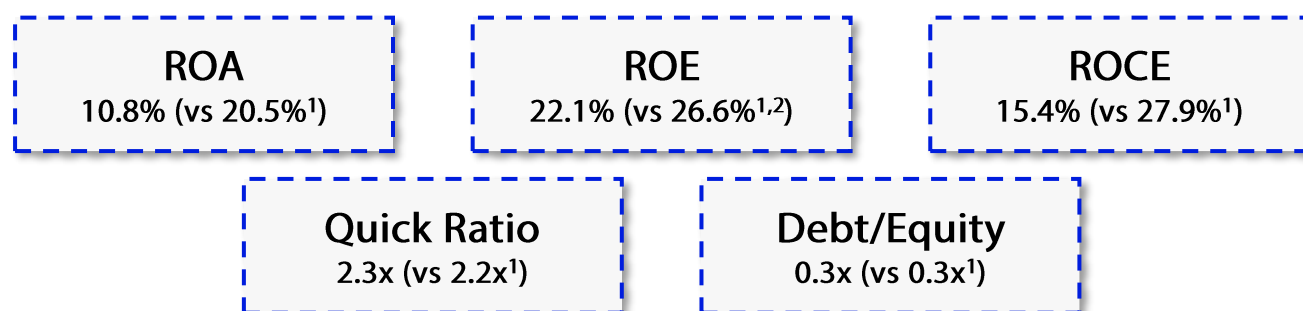


Key Highlights

IHC reported an increase of 3.3% in Total Assets reaching AED 235.6 billion as of September 2023 from the December 2022 position, on account of multiple acquisitions, despite reorganization of Pure Health Holding from a subsidiary to a joint venture.

Total Equity of IHC increased by 6.8%, whereas Owner's Equity reported a healthy growth of 16.3% in September 2023 when compared to December 2022.

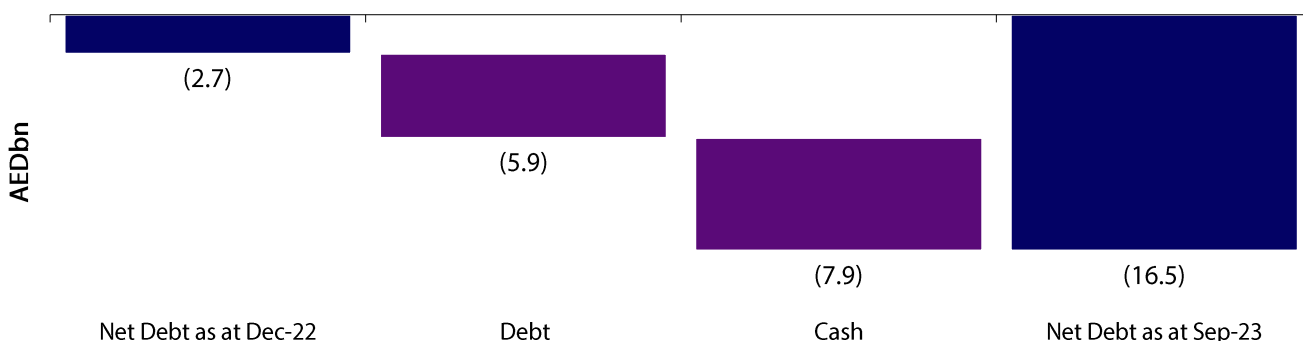
AEDm	Sep-22	Dec-22	Sep-23	Sep-23/Dec-22	YoY %
Total Assets	198,848	228,034	235,573	3.3%	18.5%
Cash	31,800	37,230	29,353	(21.2%)	(7.7%)
Total Liabilities	88,677	98,670	97,354	(1.3%)	9.8%
Total Debt	39,204	39,949	45,834	14.7%	16.9%
Total Equity	110,170	129,364	138,219	6.8%	25.5%
Owner's Equity	40,106	67,861	78,888	16.3%	96.7%



Net Debt Overview

During the nine months period ending September 2023, Total Debt increased by 14.7% (AED 45.8bn in September 2023 vs. AED 39.9bn in December 2022), the increase was on account of AED 275 million of loans acquired through business combinations. Additionally, drawdowns during the period were AED 14.0 billion vis-à-vis AED 33.6 billion in 2022.

Approximately 88% of the Total Debt is in the form of term loans, working capital loans & trust receipts, and the remaining 12% is non-convertible sukuk.



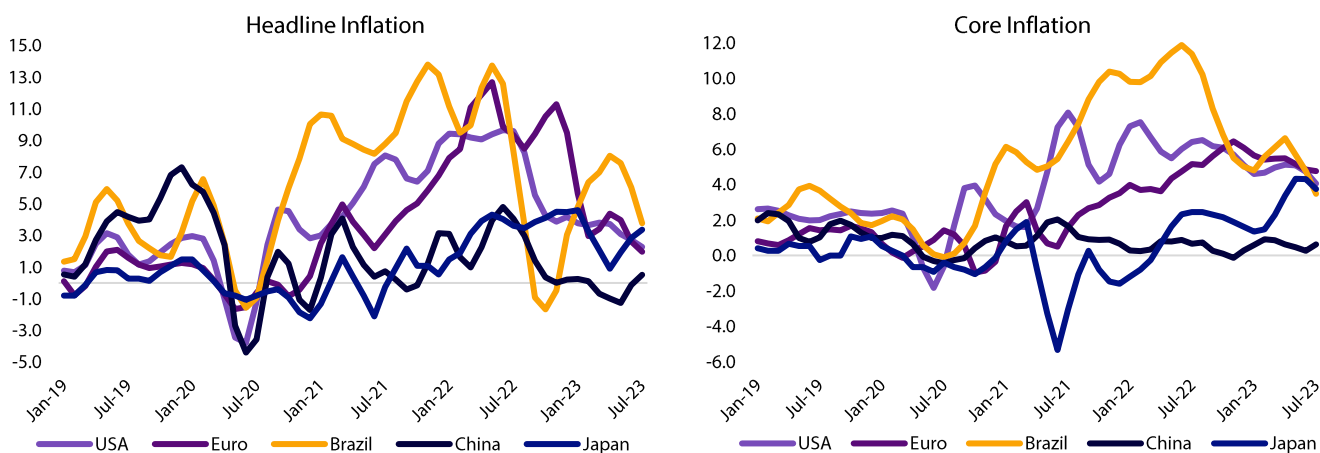
Economic Outlook

Our Perspective



Inflation remains elevated but is declining, with energy and food prices dropping significantly from their 2022 highs. The rate of global inflation is projected to fall to 6.8% in 2023 and 5.2% in 2024 from 8.7% in 2022, according to the IMF's July 2023 WEO. While the monetary policy tightening in many countries is expected to help with the disinflation process, the largest contribution so far came from the decline in commodity prices.

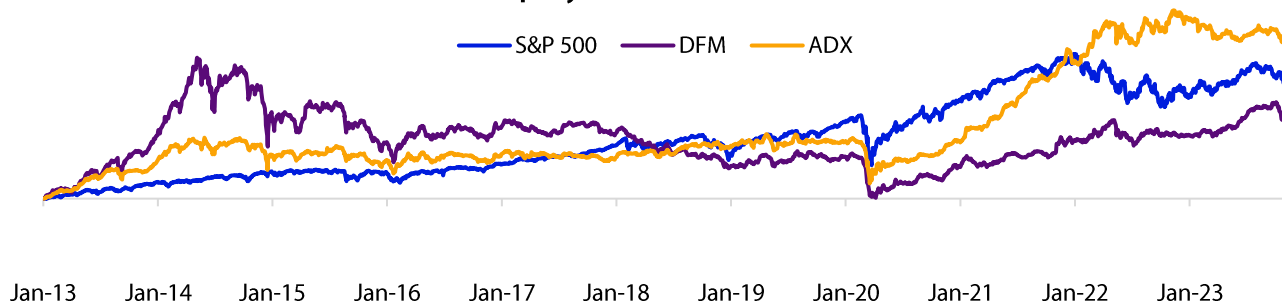
According to the IMF's latest projections, global growth is expected to slow from 3.5% in 2022 to 3% in 2023 and 2.9% in 2024, a 0.1 percentage point downgrade for 2024 from the July projections. While headline inflation maintains its deceleration, from 9.2% in 2022, on a year-over-year basis, to 5.9% in 2023 and 4.8% next year. Core inflation, excluding food and energy prices, is also projected to decline, albeit more gradually than headline inflation, to 4.5% in 2024.



The global outlook remains subject to heightened uncertainty and a decline in oil demand, reduced global trade and tourism from slower global growth, higher-for-longer interest rates, and tighter financial conditions all of which could weigh on growth in the UAE and the broader GCC region. On the hand, higher oil prices and healthy fiscal buffers could help mitigate these risks, while ongoing reform efforts certainly provide upside potential.

The UAE's sustained reform efforts support medium-term growth and a smooth energy transition. The introduction of a corporate income tax that began in June 2023 is expected to support higher non-oil revenue over the medium term. Ongoing efforts to boost private sector employment, further develop the domestic capital market, and leverage trade and investment in digital and green initiatives will also further advance diversification and lift medium-term growth.

UAE Equity Market Performance



Source: ADX, DFM, CapitalIQ, OECD, Oxford Economics, International Monetary Fund, World Bank, FRED

IHC Beyond The Numbers

Community Initiatives and ESG Events

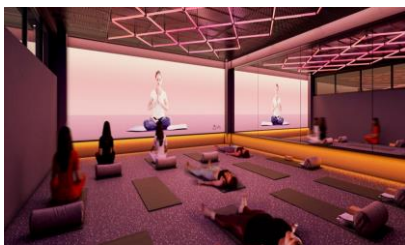


Proceed Inauguration at IHC Headquarters

Visit by Dr. Sultan Al Jaber, Minister of Industry and Advanced Technology and COP28 President, inaugurated the Hub at the IHC headquarters in Abu Dhabi, which will also be used for education, dialogue, innovation, and collaboration and to showcase the environmental initiatives around sustainability and is part of IHC's commitment to contribute towards the UAE sustainability agenda

Esyasoft

Launch of new sustainability initiatives, aimed at contributing positively towards climate change. Esyasoft presented its national, decarbonization digital infrastructure – which will be provided from Abu Dhabi to the world



IHC Partners with LVL Wellbeing

IHC launched a new immersive studio and digital wellness offering, provided to all staff. LVL Wellbeing provides a range of engagement features, including original on-demand video content and carefully curated live sessions, all of which are designed to prioritize employee wellbeing

IHC Hosted the UAE Women's Cycling Champions

The objective was to host a meet and greet with the champions, encourage the adoption of cycling as a mode of sport and transport and celebrate teamwork and wellness



EDC in Red Crescent's Grace Preservation

As part of its commitment to social responsibility and encouraging sustainability initiatives, Emirates Driving Company, participated in the activities of Emirates Red Crescent's Grace Preservation First Global Conference. The conference aimed to enhance global cooperation in promoting a sustainable approach in grace preservation

Al Dar launches Gardenia Bay development

In-line with Al Dar's Green Finance Framework to invest in Sustainable projects. Gardenia Bay's design and the integration of nature within the development is centered around Aldar's commitments. Additional sustainable practices will be integrated including the utilization of recycled materials, ensuring a harmonious balance between environmental responsibility and innovative design





Investor Relations

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