



ش. م. ك.  
مجموعة  
الصناعات الوطنية  
(القاضة)  
NI Group

National Industries Group  
(Holding)

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الكويت في 2020/11/17

إشارة ٣٥٤٧ - ٢٠٢٠

السادة / شركة بورصة الكويت المحترمين

تحية طيبة وبعد،،،

To: Bursa Kuwait

Greetings,

**Subject: NIND's Third Quarter Analyst / Investor Conference**

With reference to the above subject, and as per article No. (8-4-2) Continuing Obligations in the Premier Market of Bursa Kuwait Rule Book issued as per decision No.1 for year 2018, and since NIND has been classified in the premier market.

Kindly be informed that the analyst/investor Conference for the Third quarter for the year 2020 was held on Tuesday 17/11/2020 at 1.00 pm (KT) through a live webcast. with No material information has been circulated during the conference.

Furthermore, attached is the presentation of the Analyst /Investor Conference for Third quarter for the year 2020.

*Sincerely*

Ahmed M. Hassan  
Chief Executive Officer

احمد محمد حسن  
الرئيس التنفيذي



٣٥٤٧ - ٢٠٢٠

**NATIONAL  
INDUSTRIES  
GROUP  
HOLDING  
(K.P.S.C)**

**Analysts and Investors  
Presentation**

**Nine months ended  
30 September 2020**



November 17, 2020



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# ANALYST AND INVESTORS PRESENTATION

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## Introduction to NIG

# ABOUT NIG

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National Industries Group Holding (NIG) commenced its operation as a building materials manufacturing company founded back in 1961. NIG was listed on the Boursa Kuwait in 1984. NIG's growth from a building materials manufacturer to a multinational conglomerate is a great saga of dedication and commitment. Today, NIG manages several and manifold activities in core businesses including Building Materials, Petrochemicals, Oil & Gas Services, Mechanical Industries, Utilities, Real estate, Infrastructure, Financial Services and financial investments.

# ABOUT NIG



Through the asset management expertise in managing financial portfolios, equity shares, and direct investment has brought home creditable and laudable profits to its shareholders.

The Group now owns major equities in various companies thriving in the financial investment and industrial investment sectors both regionally and internationally. NIG has spread its wings far and wide with simultaneous Investments in the Kingdom of Saudi Arabia, UAE, UK and the US with major equities in several prominent companies in the region including Oil & Gas and Petrochemical Companies.





# ANALYST AND INVESTORS PRESENTATION

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## Subsidiaries Outlook



# SUBSIDIARIES OUTLOOK



## National Industries Company – KPSC (NICBM)

NIC was established in Kuwait in 1961 to manufacture and market building materials and infrastructure products. NIC remains a leader in the construction and building material sector in Kuwait and GCC due to the expansion of its industrial base and its commitment to a product diversification strategy to guarantee income growth and an increase in shareholders' equity. NIC owns and operates 16 production plants and a quarry and has 1955 employees.





# SUBSIDIARIES OUTLOOK

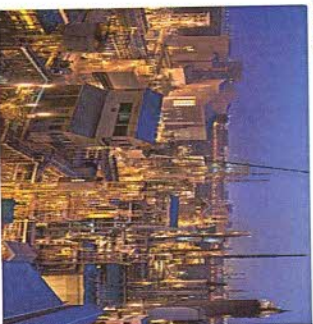


## Ikarus Petroleum Industries Company - KSCC

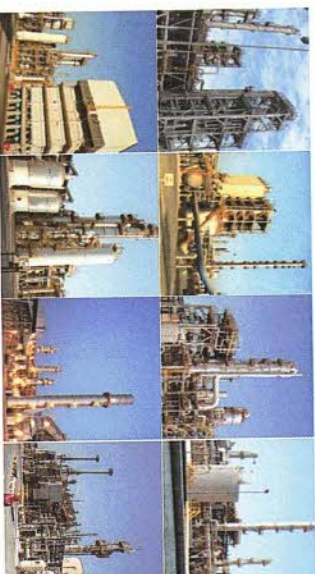
Ikarus Petroleum Industries is well established as a leading investor in the energy industry throughout the Middle East. The Middle East region is rapidly growing as a global center in the production of petrochemicals.

IKARUS owns a controlling stake in Middle East Chemical Company Limited which owns 100% of a KSA-based Chlor Alkali producer (SACHLO). SACHLO produces caustic soda, chlorine, hydrochloric acid and sodium hypochlorite.

إيكاروس  
IKARUS



ساكلو  
SACHLO





# SUBSIDIARIES OUTLOOK



## Noor Financial Investment Company - KPSC

Noor Financial Investment Company (NOOR) is an investment and financial services company based in Kuwait. The company has further expanded its enterprise beyond Kuwait by engaging in activities throughout the Middle East and North Africa.



**Meezan Bank**  
The Premier Islamic Bank



# SUBSIDIARIES OUTLOOK



## Al Durra National Real Estate

Al Durra National Real Estate Company was established in 2005 to provide leadership in the expanding real estate industry throughout the GCC countries and the MENA region.

## Proclad Group

Proclad Group has firmly established itself as one of the leading suppliers of integrated solutions to a diverse range of market sectors with manufacturing facilities in Dubai, Abu Dhabi and UK. With a commitment to providing clients with the complete service, Proclad has developed a group of specialist companies through a combination of investment and acquisition.





# ANALYST AND INVESTORS PRESENTATION



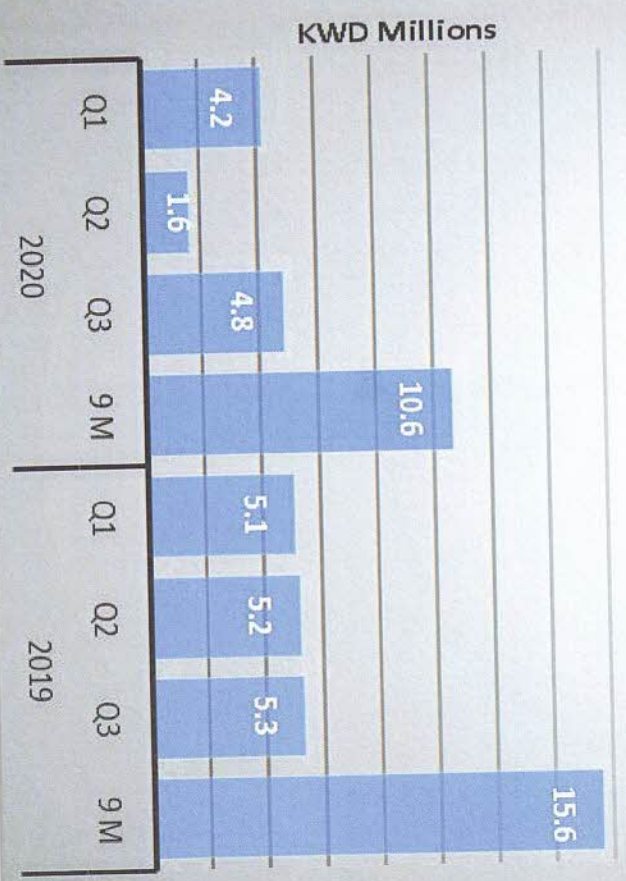
## Financial Performance

# FINANCIAL PERFORMANCE

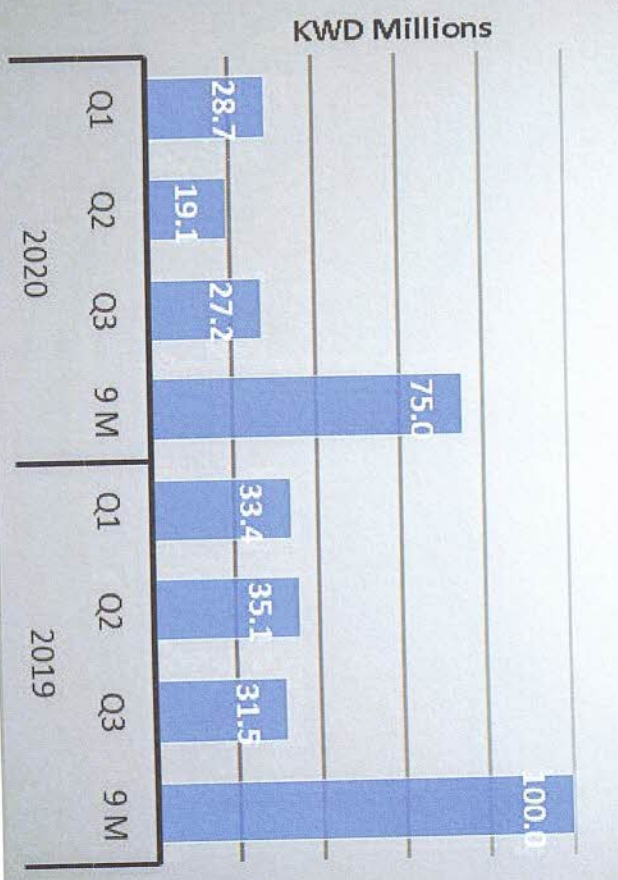
## Gross Profit and Sales

Nine Months Ended 30 September 2020 & 2019

### Gross Profit



### Sales





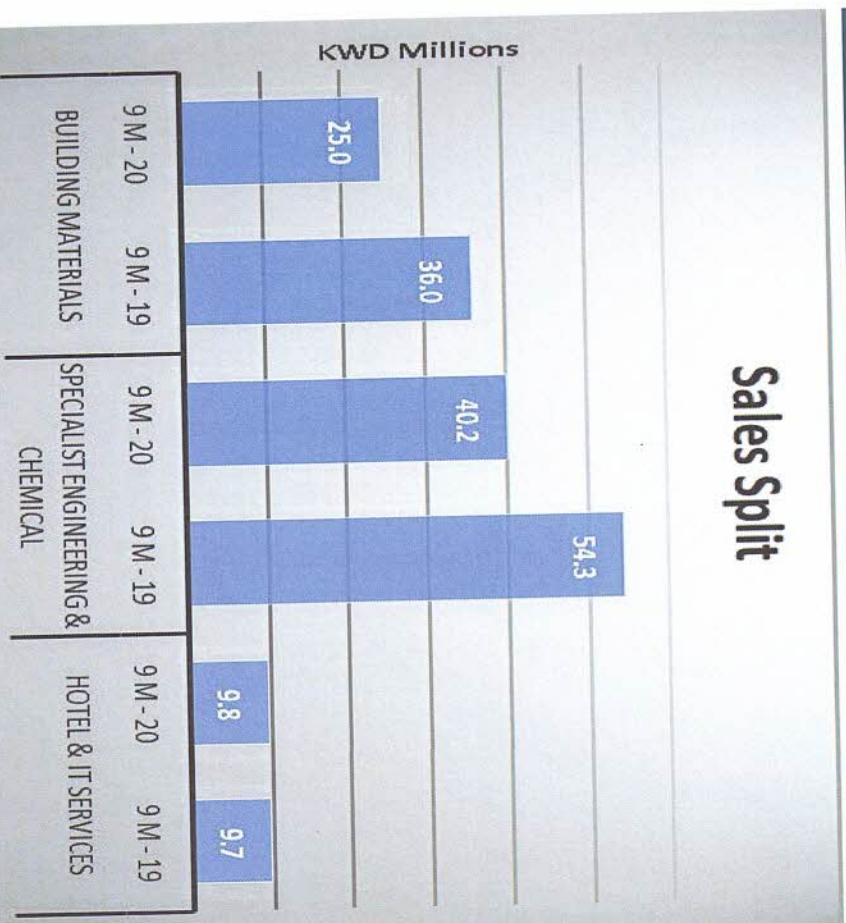
# FINANCIAL PERFORMANCE



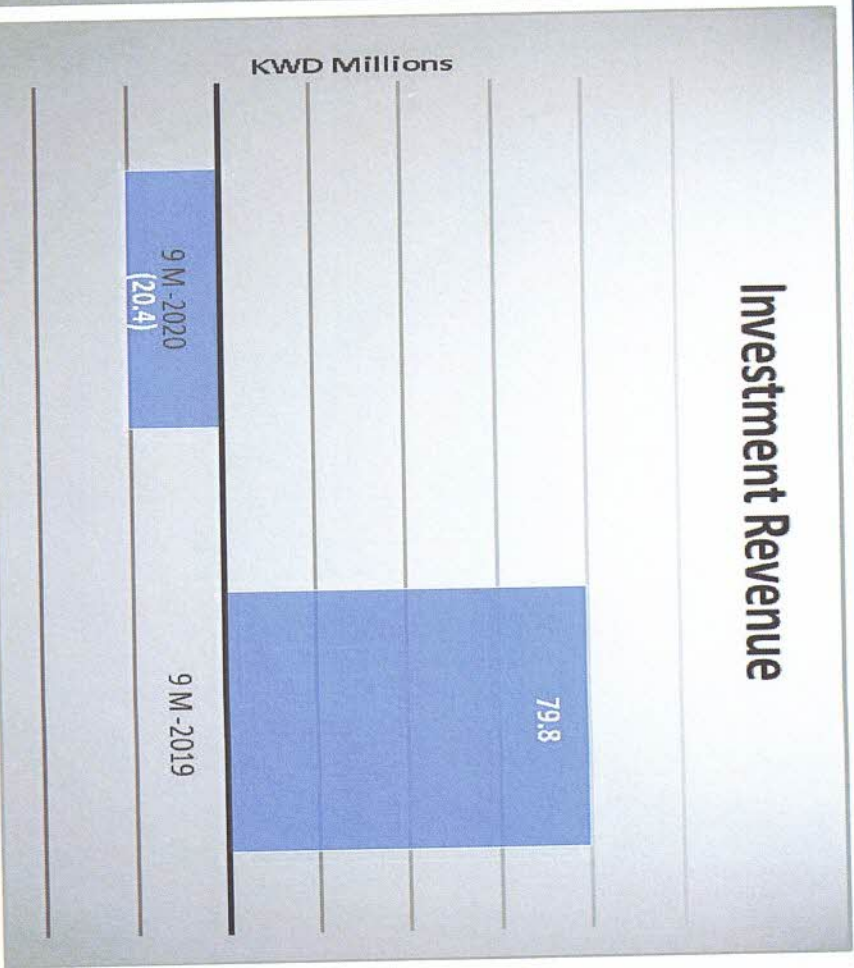
## Sales Split and Investment Revenue

Nine Months Ended 30 September 2020 & 2019

### Sales Split



### Investment Revenue

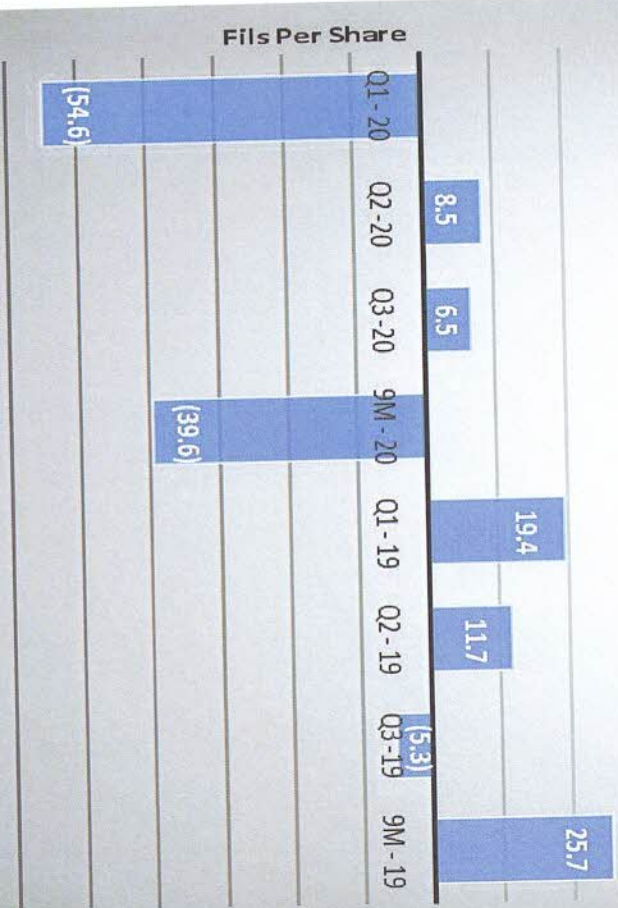


# FINANCIAL PERFORMANCE

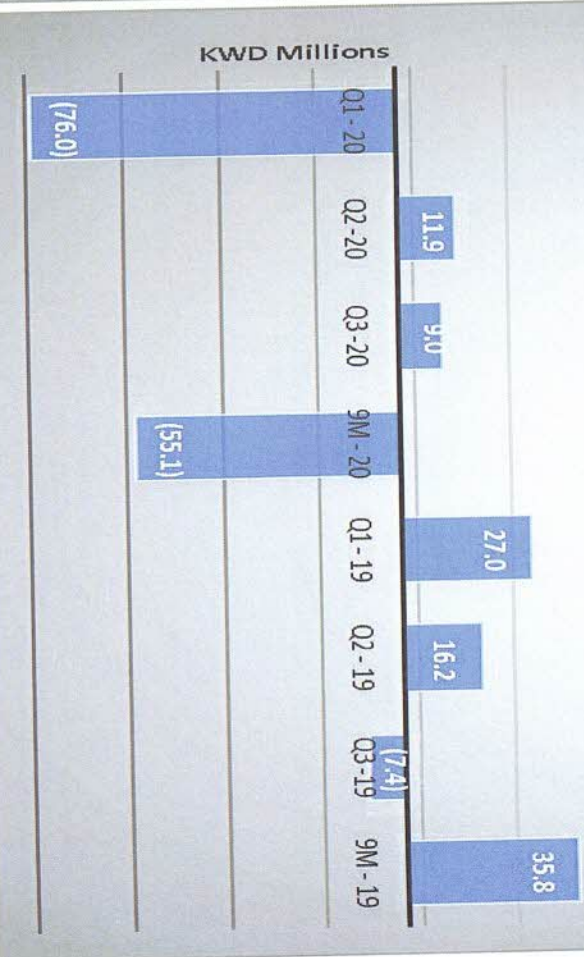


## Earnings Per Share & Net (Loss) / Profit Nine Months Ended 30 September 2020 & 2019

### (Loss) / Earnings Per Share - (EPS)



### (Loss) / Profit attributable to Owners of Parent Company







شركة  
الصناعات الوطنية  
(المسجلة)  
**NI GROUP**  
National Industries Group  
(Listing)

# ANALYST AND INVESTORS PRESENTATION

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## Financial Position

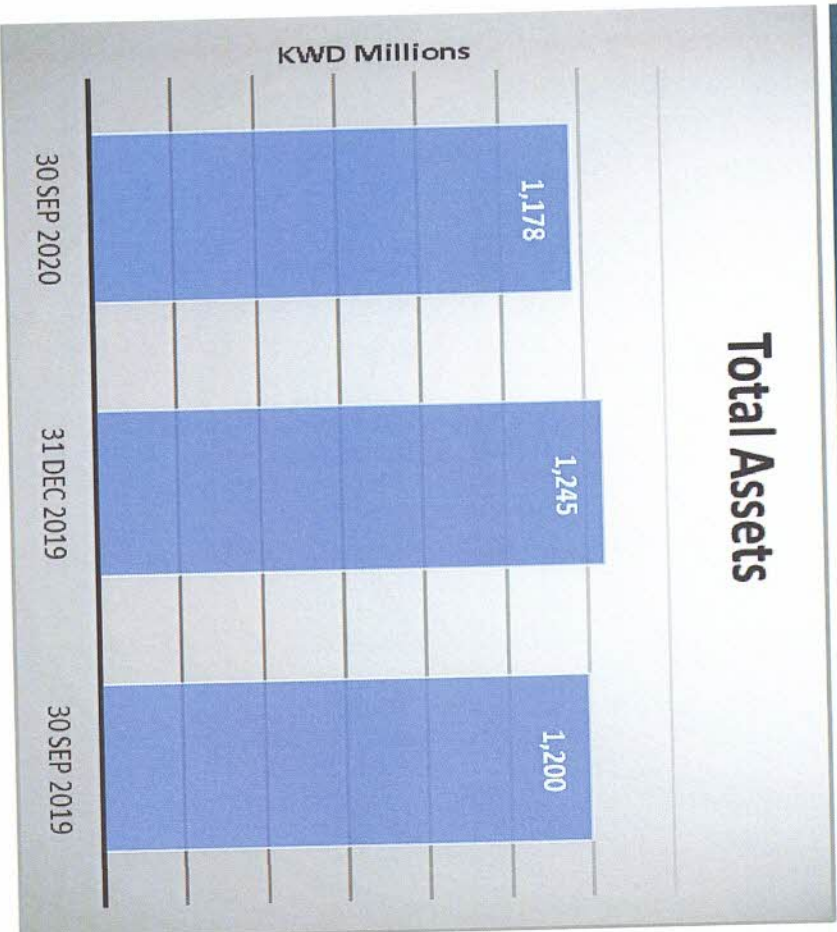
# FINANCIAL POSITION



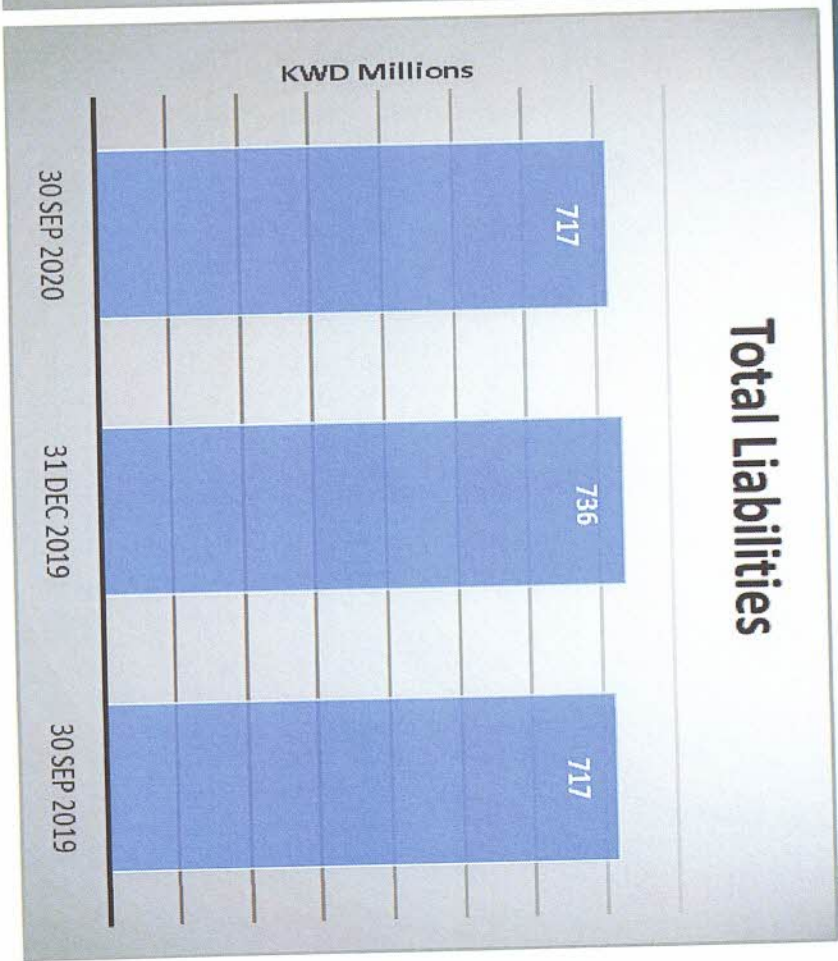
## Assets & Liabilities

30 Sep 2020 / 31 Dec 2019 / 30 Sep 2019

### Total Assets



### Total Liabilities





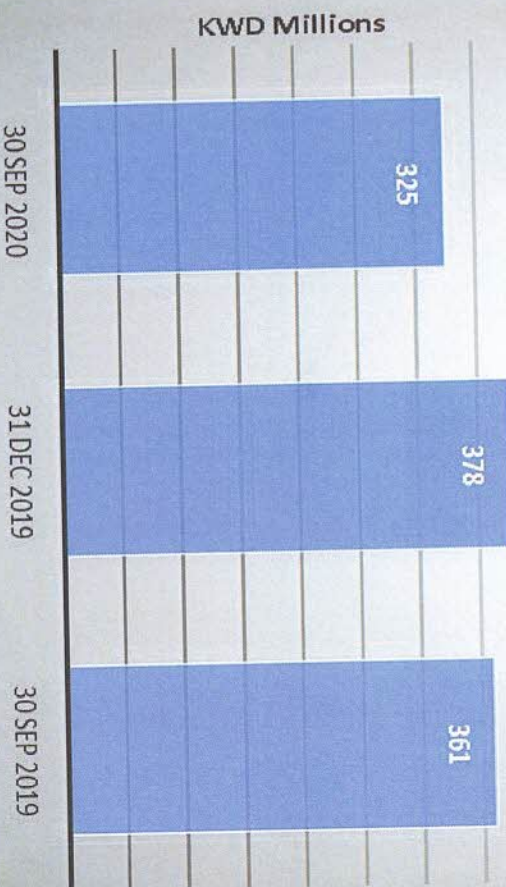
# FINANCIAL POSITION



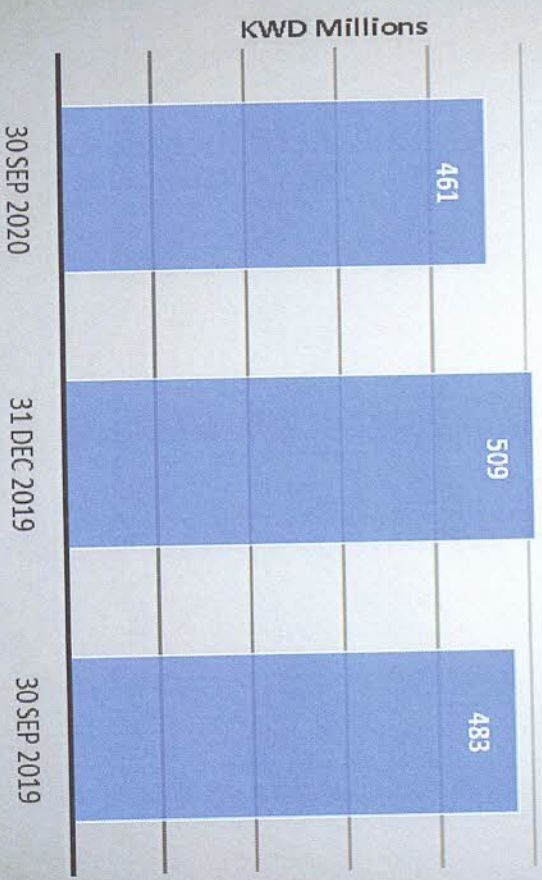
## Equity

30 Sep 2020 / 31 Dec 2019 / 30 Sep 2019

### Equity Attributable to Owners of the Parent Company



### Total Equity



# ANALYST AND INVESTORS PRESENTATION

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## Subsidiaries Financial Performance



# SUBSIDIARIES

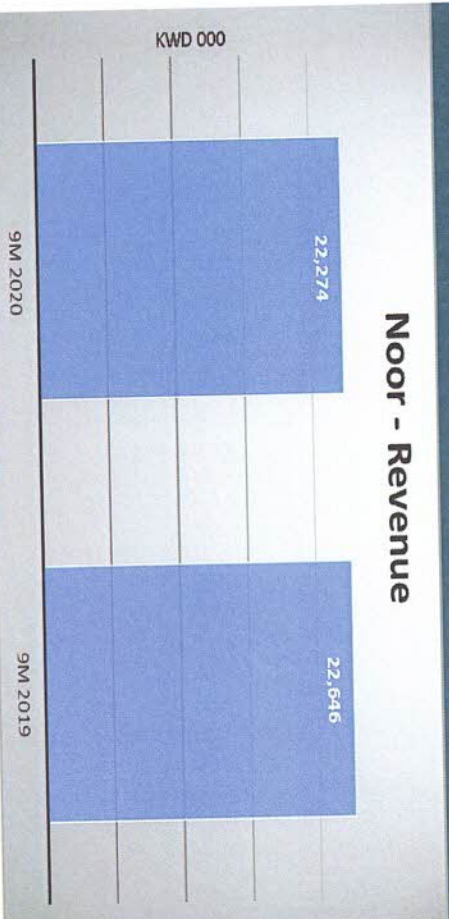
# FINANCIAL PERFORMANCE



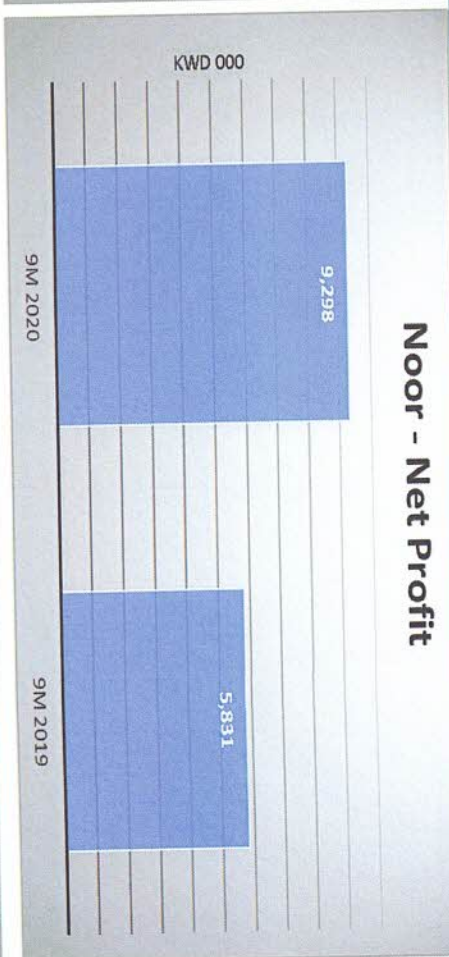
## Noor Financial Investment Company – KPSC (NOOR)

Nine Months Ended 30 September 2020 & 2019

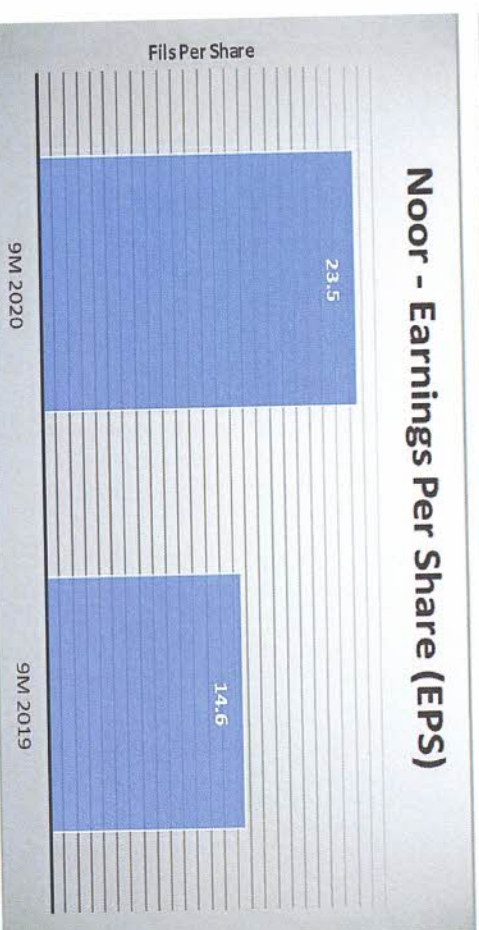
### Noor - Revenue



### Noor - Net Profit



### Noor - Earnings Per Share (EPS)



### Noor - Total Assets & Equity Attributable to the Owners of the Parent

Item	30 Sep 2020 (KWD 000)	31 Dec 2019 (KWD 000)	30 Sep 2019 (KWD 000)
Total Assets	106,583	108,230	100,159
Equity attributable to Parent	64,083	64,618	56,582



# SUBSIDIARIES

# FINANCIAL PERFORMANCE

Ikarus Petroleum Industries Company – KSCC (IKARUS)

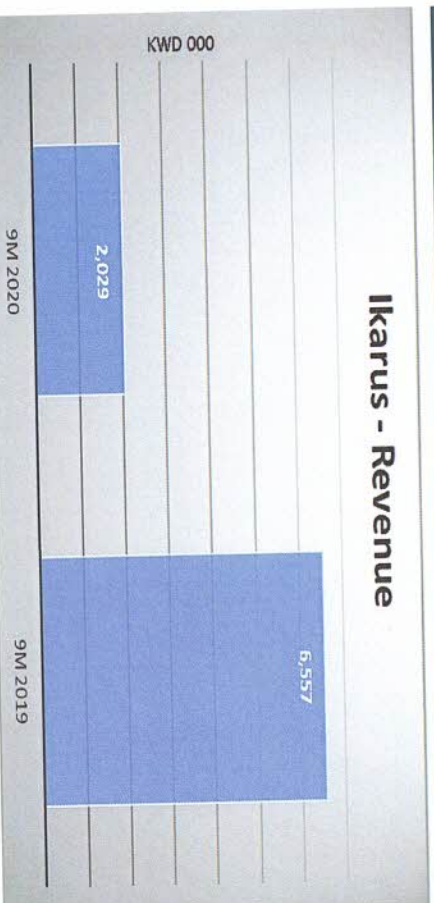
Nine Months Ended 30 September 2020 & 2019



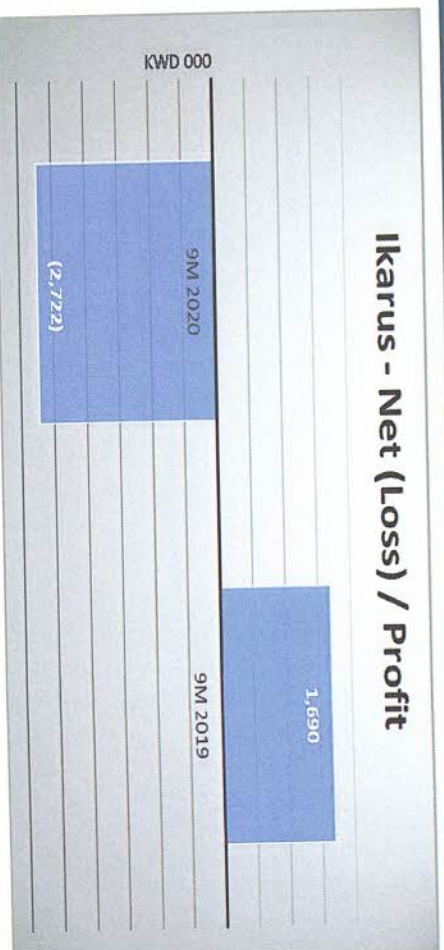
إيكاروس  
IKARUS  
شركة مساهمة  
المشروعات الصناعية  
للصناعة والبتروكيماويات

مجموعة  
الصناعات الوطنية  
(التابعة)  
NI Group  
National Industries Group

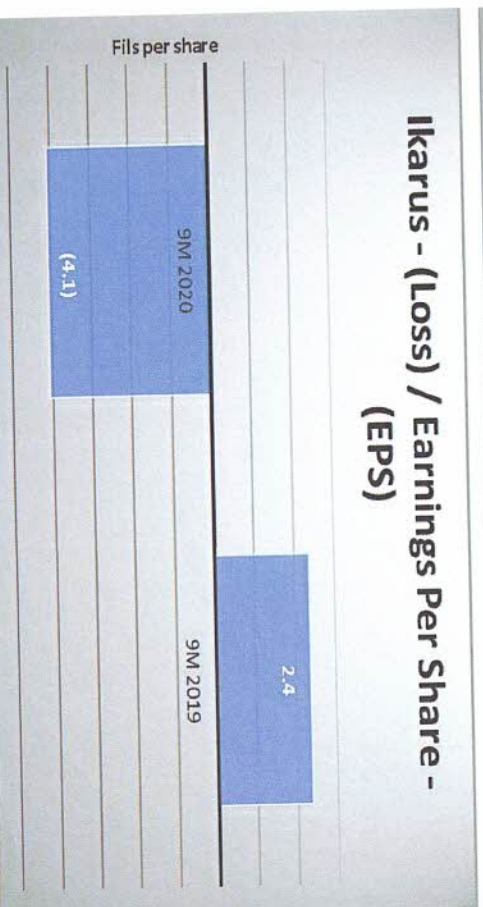
## Ikarus - Revenue



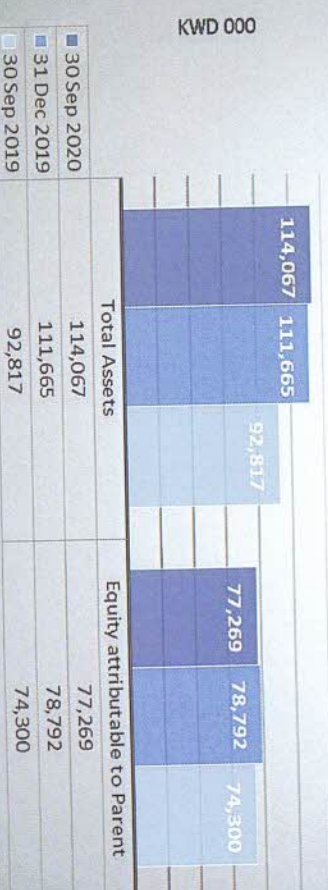
## Ikarus - Net (Loss) / Profit



## Ikarus - (Loss) / Earnings Per Share - (EPS)



## Ikarus - Total Assets & Equity Attributable to Owners of the Parent





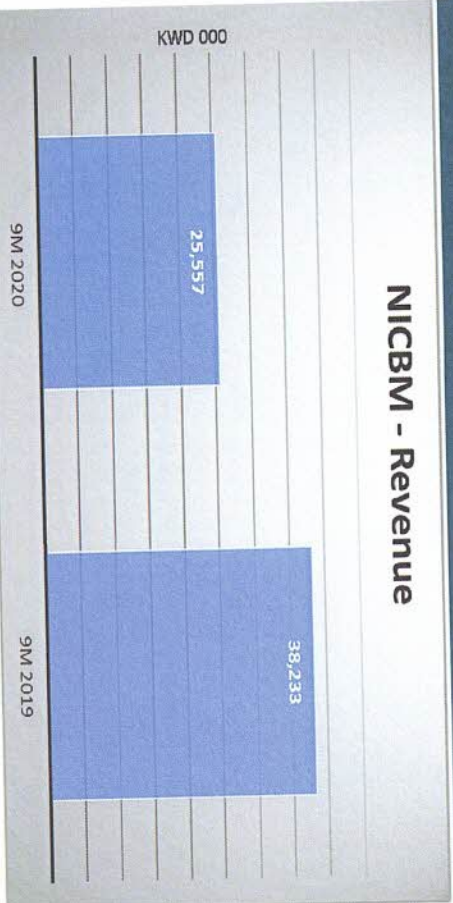
# SUBSIDIARIES FINANCIAL PERFORMANCE



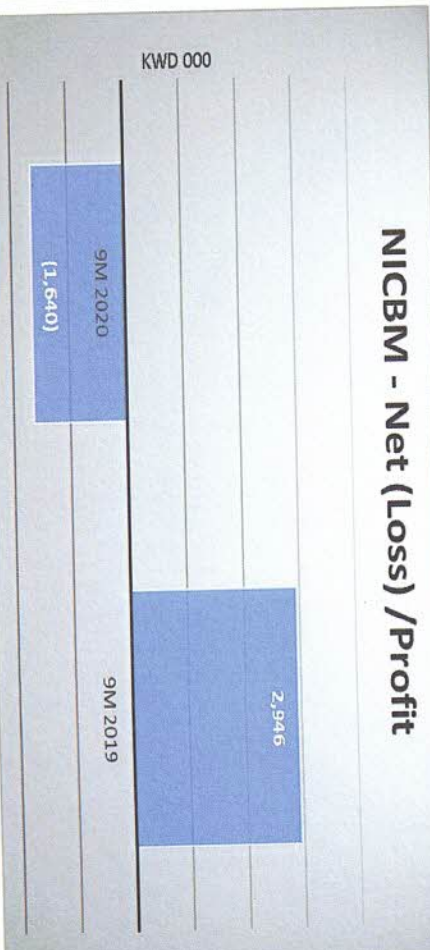
National Industries Company – KPSC (NICBM)

Nine Months Ended 30 September 2020 & 2019

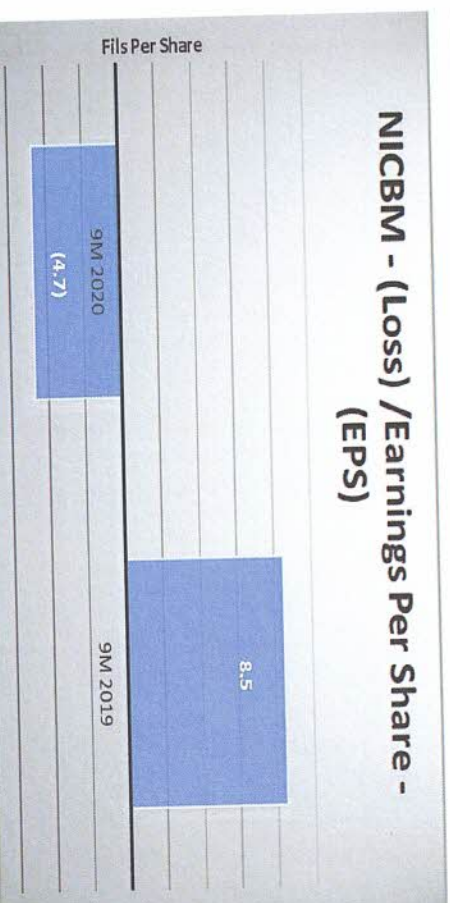
## NICBM - Revenue



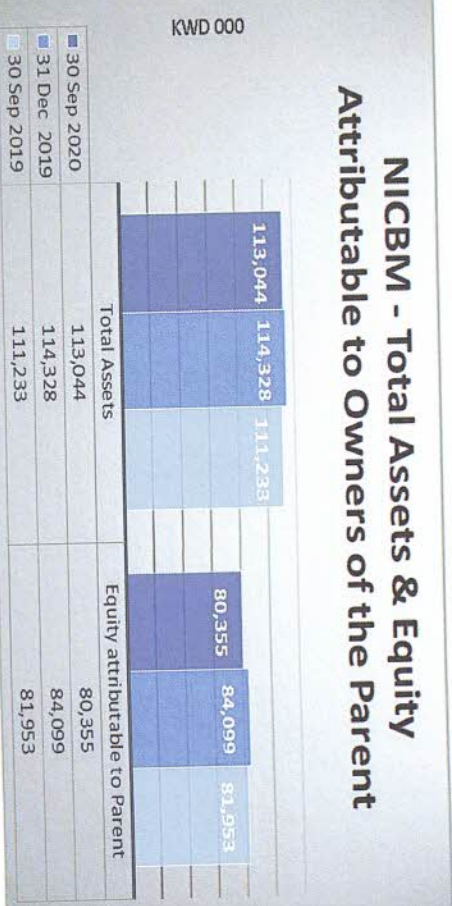
## NICBM - Net (Loss) / Profit



## NICBM - (Loss) / Earnings Per Share - (EPS)



## NICBM - Total Assets & Equity Attributable to Owners of the Parent



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# THANK YOU