

18 December 2025

## **Management Report on the Consolidated Financial Statements for period ending 30 Sep 2025.**

### **1. Revenue, Profit, and earnings per share**

The excellent performance in Sudan is overshadowing the poor situation in West Africa. The crisis in Sudan continues to disrupt the business operations, especially in the western regions. During the past months the technical teams have gained access to various parts of the network and other facilities in the Khartoum area. This has enabled repairs to recover the network sites to generate telecom services. The revenue continues to recover over this quarter coupled with some pricing actions that were deferred from Q2.

The Sudanese pound continues to depreciate against the USD. The effect of the exchange rate against the Euro is impacting the valuation of certain liabilities. It should be noted that since the beginning of 2025 the exchange rate for translation into USD has been based on actual contractual deals that have been closed and so reflects the real value of the SDG and USD, unlike the previous years, whereby the rate was based on the average of the published exchange rates from three commercial banks. These commercial bank rates were never actually achieved in the contracts for purchases in foreign currencies.

The teams of senior management are addressing the operational difficulties in both Mauritania and Senegal with enhanced resources both in staff and investment. The network equipment has already started to be replaced in the most significant areas in both Mauritania and Senegal.

- a) The STG consolidated operating revenue for Q3 2025 was \$125.5m compared with \$93.0m in Q3/2024, representing increase of about 35.0%. The profit/loss account resulted in a net profit of \$35.5m compared with net loss \$29.6m reported for Q3/2024.
- b) The Sudani operations which encountered the most difficult economic conditions managed to reach the operating revenue for Q3/2025 to \$83.7m compared with \$63.9m in the Q3/2024 representing a 30.8% increase. The YTD revenue in Sudan has reached \$245.2m representing an increase of 26.4% from the revenue of \$194.0m in the YTD Sep 2024. The Sudan operations on the standalone basis generated net profit of \$87.1m compared with a loss of \$8.7m for the same period last year. This result is even more encouraging given the fact that the basis for the exchange rate used in 2025 is much higher than the previous years and represents a more realistic value of the SDG/USD rate.
- c) The operation in Senegal remains challenging, however, some political and regulatory changes are in progress that may provide some relief from the licence and spectrum costs going forward. The poor performance must be seen in the context of the distortion in pricing across the telecom sector that has reduced the overall value during the past two years. This has affected all the mobile network operators. However, efforts on cost control and revamping of prices and the service portfolio remains the priority. The revenue for Q3/2025 was \$12.9 m compared with \$17.2 m in Q3/2024. On YTD basis Senegal generated revenues of \$42.3m compared with \$48.0m last year. In Mauritania the revenue was slightly higher at \$11.1 m for the Q3/2025 compared with \$10.0 m in Q3/2024. The YTD revenue is \$31.8m

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compared with \$30.7m in the last year. Chinguitel is showing signs of recovery unlike the situation at this point last year.

In both West African countries, the burden of taxation and licence costs impacts on the net income and thus the efforts are on increasing the customer base and pricing actions to raise the revenue and EBITDA. As well as enhancing the network coverage and capacity.

d) Earnings per share for the period ending 30 Sep 2025 has improved to \$0.0512 compared with (\$0.0150) for the Q3/2024.

**2. Group total assets** -The Group's total assets have decreased to \$731.5m as at 30 September 2025 compared with the 31 December 2024 value of \$758.7m.

**3. Capital expenditure** -The group has spent about \$96.4m investing in the network in the YTD 30 Sep 2025.

**4. Customer base** remains at about 10.6 million across the Group.

#### **5. Financial and other risks**

All the operations remain exposed to currency fluctuations as the reporting currency is US\$. The technical teams with the support of various vendors, continues to enhance the Sudan network to improve overall availability and improve coverage by adding more sites in the safe regions. The operational support systems are functioning after the disruptions over the previous months. In Sudan, efforts continue to resume services to the corporate clients as many of them have relocated to the Port Sudan area, especially with fixed line capabilities. The demand for services continues to rise as seen in the active recharging by existing customers for airtime, supported by recovery of sites in many areas. The cash liquidity remains tight and difficulties in the banking system are restricting some transactions.

#### **6. Balance sheet extract – 30 September 2025**

	31 December 2024	30 Sep 2025
Total Non-Current Assets	574,706,961	<b>516,936,889</b>
Total Current Assets	184,083,057	<b>212,510,700</b>
Total Current Liabilities	395,660,362	<b>425,797,538</b>
Total Non-Current Liabilities	246,342,185	<b>224,075,166</b>
Total Shareholders' Equity	116,787,471	<b>79,574,883</b>

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**7. Summary of Income Statement – YTD Q3 2024 v Q3 2025**

	30 Sep 2024	30 Sep 2025
Total Operating Revenue	282,083,623	<b>327,921,480</b>
Net Operating Profit	20,548,810	<b>112,730,712</b>
Net Income	(19,886,231)	<b>71,082,323</b>
Earnings per share	(0.0150)	<b>0.0512</b>




Balbinder Ranbir Singh  
Group Chief Financial Officer