

FAB Q3/9M 2018 Financial Results

- Management Discussion & Analysis
- Pro forma Condensed Consolidated Financial Statements



Management Discussion & Analysis Report

for the nine-month period ended 30 September 2018

Please note that FAB pro forma condensed consolidated interim financial statements as at 30 September 2018 serve as the main basis of reference for our Management Discussion & Analysis Report (MDA) and Investor Relations presentation.

FAB's unaudited condensed consolidated interim financial statements as at 30 September 2018 are prepared on the basis that the FGB/NBAD merger was declared effective on 1st April 2017 with FGB being the accounting acquirer as per IFRS 3. Therefore, these financials reflect the consolidation of NBAD since 1st April 2017.



Abu Dhabi, 22nd October 2018

Management Discussion and Analysis Report (based on pro forma interim consolidated financials)

FAB Reports Group Net Profit of AED 9.1 Billion, up 12% year-on-year

Third quarter Group Net Profit of AED 3.0 Billion, rises 16% year-on-year

First Abu Dhabi Bank (FAB), the UAE's largest bank and one of the world's largest and safest financial institutions, reported its financial results for the nine-month period ended 30 September 2018 today.

Solid results in last quarter underpin robust nine-month performance

- Group Net Profit at AED 9.1 Billion, up 12% year-on-year; annualised Earning Per Share (EPS) at AED 1.07; third quarter earnings at AED 3.0 Billion, up 16% year-on-year
- Nine-month operating income of AED 14.6 Billion, up 1% year-on-year. Group revenue for 9M'17 included opportunistic investment gains of around AED 400 Million that were not repeated in 2018. Excluding these non-recurring items, 9M'18 operating income is up 4% year-on-year
- Net fees and commissions grew 7% year-on-year

High quality balance sheet and capital strength provide firm foundation for future growth

- Loans and advances (net) at AED 354 Billion, up 3% sequentially and 8% year-on-year, led by sustained momentum in Corporate & Investment Banking
- Customer deposits at AED 455 Billion, up 6% sequentially and 20% year-on-year, primarily driven by significant short-term deposit inflows from the government
- The Group enjoys a strong liquidity position and remains well capitalised with total equity reaching AED 100 Billion, and Common Equity Tier 1 (CET1) ratio at 13.6% as of September-end 2018

Industry-leading asset quality metrics, operating efficiency and improved profitability

- Non-Performing Loan ratio stable sequentially at 3.1%, with a strong provision coverage of 118%
- Industry-leading cost-to-income ratio (excluding integration costs) at 25.6%, continues to improve
- Return on Tangible Equity (RoTE) at 16.5%, up from 14.3% for 9M'17

Continued progress on our integration journey, and on delivering Group strategy

- Systems integration on track to be completed by end of 2018, subject to final testing
- Commencement of operations in Saudi Arabia marks key milestone as the Group strategically aligns footprint in the region

Commenting on the bank's performance, Abdulhamid Saeed, Group Chief Executive Officer of FAB, said:

"FAB's performance in the first nine months of 2018 demonstrates the fundamental strength of the bank, as we grew our franchise and cemented our position as the UAE's largest listed company by market capitalisation. During this period, we continued to realise our business objectives, set goals and deliver key milestones on our integration journey while maintaining a strong balance sheet with healthy liquidity, asset quality and capital ratios, thereby laying solid foundations for future growth. Alongside our strong financial results, we are equally proud of our wider achievements, including being recognised by *The Banker* as the region's 'Most Innovative Investment Bank' for the third year running and as the 'Safest Bank in Middle East' for the second consecutive year by Global Finance."



He added: "FAB continues to play an important role in advancing the economic goals of the country and in support of Abu Dhabi's economic growth plans. We are committed to be a key delivery partner for the *Ghadan 2021* development accelerator programme, which will enhance Abu Dhabi's competitiveness in four key areas: business and investment, society, knowledge and innovation, and lifestyle. Furthermore, with our presence across five continents, we are well positioned to drive economic growth and innovation by facilitating business relationships across geographies."

"Our business expansion strategy continues to show promise as the bank manoeuvers to take advantage of growth opportunities abroad. In Saudi Arabia, we have completed our first debt capital markets transaction though our Investment Banking franchise and we will be launching our commercial banking activities during the current quarter. In addition, we continue to grow our personal and corporate banking offerings in Egypt. We are confident that our expansion plans will enhance our regional presence and provide an important contribution to the Group and region for years to come."

Financial review

FAB delivered strong financial results in the nine-month period ended 30 September 2018 with a Group Net Profit of AED 9.1 Billion, up 12% year-on-year, while net profit in the third quarter of 2018 stood at AED 3.0 Billion, improving 16% year-on-year. During Q3 2018, the Group continued to show sustained business momentum, leveraging on a strong balance sheet, a dominant market position, and continued progress in the integration journey.

Group Revenue stood at AED 14.6 Billion, up 1% year-on-year. 9M'17 income included around AED 400 Million opportunistic investment gains that were not repeated in 2018. Excluding these non-recurring items, 9M'18 operating income is up 4% year-on-year, mainly driven by growth in non-interest revenues. Q3'18 Group revenue was recorded at AED 4.8 Billion, up 5% year-on-year.

Net Interest Income (including Islamic Financing Income) came in broadly stable year-on-year, as rate hike benefits and higher business volumes were offset by competitive pricing and risk-asset optimisation. **Net Interest Margin** (NIM) was lower year-on-year at 2.41%, primarily reflecting the dilutive impact of short-term liquidity placements with central banks.

Fees and commissions (net) grew 7% over 9M'17 reflecting good traction in Corporate & Investment Banking (CIB) and a healthy pick up in trade, loan and debt capital market activity. They reduced sequentially mainly due to lower syndication fees against a strong comparative period. Increased client activity and larger volume of currency swaps related to the deployment of excess short-term liquidity, continued to support FX and investment income despite the non-recurrence of some investment gains realised in Q1'17.

Group operating expenses decreased by 7% compared to the same period in 2017, reflecting continued progress in delivering cost efficiencies as per the integration plan, as well as cost discipline. As a result, **cost-to-income ratio** (ex-integration costs) improved further from 27.5% in 9M'17 to an industry-leading level of 25.6% in 9M'18. The Group will continue to invest in the business in order to improve customer experience and drive business growth in strategically targeted markets.

Systems integration remains on track for completion by the end of 2018, subject to final testing. The unification of our legacy IT systems will mark the conclusion of the integration process and enable FAB to provide harmonised products and services to customers.



FAB Q3/9M'18 Pro Forma Summary Financials

Income Statement - Summary (AED Mn)	Note	Q3'18	Q2'18	QoQ %	Q3'17	YoY %	9M'18	9M'17	YoY%
Net interest Income		3,263	3,223	1	3,244	1	9,755	9,743	0
Fees & commissions, net		805	861	(7)	788	2	2,599	2,429	7
FX and investment income, net		738	671	10	491	50	2,065	2,121	(3)
Other non-interest income		39	165	(76)	89	(55)	217	191	14
Total Operating Income		4,845	4,920	(2)	4,611	5	14,636	14,484	1
Operating expenses		(1,309)	(1,338)	(2)	(1,344)	(3)	(3,973)	(4,259)	(7)
<u>Incl:</u> Integration costs		(74)	(80)	(8)	(74)	(0)	(226)	(271)	(17)
Amortisation of intangibles (merger-related)		(46)	(46)	(0)	-	-	(135)	-	-
Impairment charges, net		(435)	(423)	3	(562)	(23)	(1,298)	(1,822)	(29)
Non Controlling Interests and Taxes		(80)	(99)	(20)	(100)	(20)	(287)	(310)	(8)
Net Profit		3,021	3,059	(1)	2,605	16	9,078	8,093	12
Basic Earning per Share (AED)	a,h	1.05	1.08	(3)	0.91	16	1.07	0.95	12

a) Basic EPS based on attributable profits to equity shareholders' excluding Tier 1 notes coupon (9M'18: AED 382 Mn) and outstanding shares

Balance Sheet - Summary (AED Bn)	Note	Sep'18	Jun'18	QoQ %	Sep'17	YoY %	Dec'17	Ytd %
Loans and advances, net		354	345	3	328	8	330	7
Customer deposits		455	431	6	379	20	396	15
CASA (deposits)	b	155	145	7	148	4	150	3
Total Assets		732	692	6	644	14	669	9
Equity (incl Tier 1 capital notes)		100	97	4	99	1	102	(2)
Tangible Equity	С	70	66	5	73	(5)	71	(2)

b) CASA deposits include current, savings and call accounts; periods prior to Mar-2018 have been reclassified to include call accounts

c) Tangible equity is shareholders' equity net of Tier 1 capital notes, goodwill & intangibles

Key Ratios (%)	Note	Q3'18	Q2'18	QoQ (bps)	Q3'17	YoY (bps)	9M'18	9M'17	YoY (bps)
Net Interest Margin	h	2.33	2.41	(9)	2.55	(23)	2.41	2.50	(9)
Cost-Income ratio (ex-integration costs)		25.5	25.6	(6)	27.5	(204)	25.6	27.5	(193)
Cost of Risk (bps)	d,e,h	50	53	(3)	66	(17)	51	71	(20)
Non-performing loans ratio	d	3.1	3.1	9	3.0	13	3.1	3.0	13
Provision coverage	d	118	123	(458)	109	930	118	109	930
Loans-to-deposits ratio		78	80	(220)	87	(893)	78	87	(893)
Return on Tangible Equity (RoTE)	f	16.9	18.2	(131)	13.7	320	16.5	14.3	227
Return on Risk-weighted Assets (RoRWA)	h	2.4	2.4	(5)	2.2	23	2.5	2.2	22
CET1 ratio	g	13.6	13.1	56	14.9	(125)	13.6	14.9	(125)
Capital Adequacy ratio	g	17.0	16.4	54	18.4	(140)	17.0	18.4	(140)

 $d) As \ 2018 \ ratios \ are \ based \ on \ IFRS9 \ accounting \ and \ ratios \ for \ prior \ periods \ are \ based \ on \ IAS39 \ accounting, \ they \ may \ not \ be \ fully \ comparable$

Rounding differences may appear in above table

e) On Loans and Advances

 $f) \, Return \, on \, Average \, Tangible \, Equity, annualised; \, based \, on \, attributable \, profit \, to \, equity \, shareholders' \, excl \, coupon \, on \, Tier \, 1 \, capital \, notes$

g) As per UAE Central Bank's Basel III framework; ratios prior to end-2017 are based on UAE CB's Basel II framework

h) Annualised



Credit quality

Portfolio quality remained healthy. **Non-Performing Loan ratio** was stable sequentially at 3.1% while **provision coverage** remained strong at 118%, compared to 109% as of September-end 2017. **Group impairment allowance** (on loans and advances) stood at AED 13.2 Billion as of September-end 2018.

Solid provision buffers coupled with risk-asset optimisation, led to a 29% reduction in **Group impairment charges** (net) year-on-year. Annualised **cost of risk** (on loans and advances) stood at 51bps for 9M'18, against 71bps in the first nine months of 2017.

Balance sheet trends

The Group's balance sheet remains solid, underpinned by a strong liquidity position and a diversified funding profile, providing a solid foundation for future growth.

Lending momentum was sustained during the last quarter with **loans and advances (net)** up 3% sequentially, and 8% year-on-year to AED 354 Billion, mainly driven by the corporate business and the execution of a healthy pipeline in the UAE and across strategically targeted markets.

Customer deposits continued to grow faster than loans adding 6% sequentially and 20% year-on-year to AED 455 Billion, primarily on the back of significant short-term government deposit inflows. Current Accounts and Saving Accounts (CASA) balances grew 7% against June-end 2018 to AED 155 Billion, and represent 34% of overall deposits.

FAB continues to enjoy a strong liquidity position as measured by the **Group Liquidity Coverage Ratio (LCR)** which stands at 123% as of September-end 2018, well above the minimum requirement of 90% for the current year.

On the **wholesale funding** side, strong investor demand for FAB's credit from both regional and international investors has allowed the Group to access multiple funding markets at an attractive cost and raise USD 2.2 Billion year-to-date. This included USD 1 Billion raised through a Sukuk issuance in the first quarter, a five-year public Swiss Franc 200 Million transaction and the first GBP denominated private placement from the region since 2014. The Group's strong and diversified liquidity profile enabled the early disbursement of USD 500 Million as a partial repayment of the Group's USD 2 Billion syndicated loan due in 2019.

Shareholders' equity, capital and returns

Basel III **Common Equity Tier 1** (CET1) ratio strengthened sequentially from 13.1% to 13.6%, mainly on the back of internal capital generation and risk discipline. **Shareholders' equity** (including Tier 1 capital notes) grew 1% year-on-year to reach AED 100 Billion, placing FAB in a leading position among Middle Eastern banks in terms of capital strength. Capital Adequacy and Tier 1 Capital ratios improved to 17.0% and 15.8% respectively as of September-end 2018, compared to 16.4% and 15.3% as of June-end 2018.

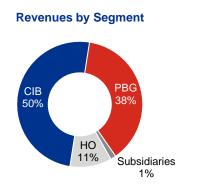
Return on Tangible Equity (RoTE) for the nine-month period ended September 2018 stood at 16.5%, up from 14.3% for 9M'17.

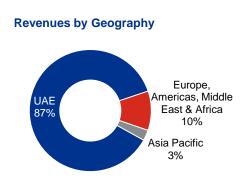


Business performance

Business contributions to Group Revenue remained broadly unchanged sequentially. The Corporate & Investment Banking (CIB) Group generated 50% of Group Revenue in the first nine months of 2018, while the Personal Banking Group (PBG) contributed 38%. Head Office (HO) and Subsidiaries generated 11% and 1% of Group operating income respectively.

Revenue from international locations increased 6% year-on-year, reflecting business growth in the context of the strategic alignment of FAB's global footprint, contributing 13% to total operating income in 9M'18. Loans grew 22% year-on-year driven by Asia and the Middle East, while liquidity remained solid.





Corporate & Investment Banking (CIB) Group

CIB delivered a strong performance during the period, as the business continued to demonstrate leading capabilities regionally and internationally, while successfully navigating competitive headwinds and market volatility.

CIB revenue in the first nine months of 2018 grew 8% against a strong comparative period in the previous year, which included opportunistic trading gains. This strong result was driven from several areas including cash management, trade, loan and capital markets, and from our ALM portfolio following increased liquidity. Customer net interest income for the period grew year-on-year mainly on the back of higher revenue from cash management stemming from new client mandates and rate hike benefits, which more than offset softening in margins from our loan book due to competition. Fees and commissions were up 17% year-on-year across many of our businesses, including trade due to an increase in unfunded volumes, DCM & LCM with a record number of transactions in the GCC loan market, as well as Loan Agency, Security and Issuer Services. Against a backdrop of increased volatility, Global Markets recorded a 10% revenue growth year-on-year driven by enhanced returns from Credit and ALM portfolios. Liquidity increased further, strengthening our balance sheet, ratios and revenue through optimal deployment.

Lending activity in the UAE, regionally and in Asia Pacific sustained in the third quarter of 2018, with the overall CIB loan book expanding 3% sequentially, bringing year-on-year growth to 12%. Capitalising on a strong liability franchise, and superior credit ratings, customer deposits grew 27% from September last year.

September 2018 saw a material uptick in debt capital market activity across Asia Pacific and MENA with several deals executed during the month totaling USD 4.4 Billion. In addition, the origination of the first DCM transaction in Saudi Arabia through the recently established investment banking subsidiary was a key milestone for the Group as it strategically leverages opportunities in a new market and the region's largest economy.

Bonds & Sukuk league tables continue to be influenced by major sovereign deals earlier in the year, however FAB throughout 2018 has led more deals than any other bank in MENA/GCC loan markets. The Group was also



recognised as the "Most Innovative Investment Bank in the Middle East" by *The Banker* for the third consecutive year, highlighting the transformative solutions provided to clients over the past 12 months.

Personal Banking Group (PBG)

Personal Banking achieved a solid performance in the first nine months of 2018, with profitability improving on the back of a reduction in operating expenses, coupled with a decrease in impairment charges. Operating income was 3% lower year-on-year mainly due to the adverse impact of risk-asset optimisation on interest and non-interest revenue sources.

During the third quarter, PBG's loan portfolio grew 1% sequentially on the back of successful digital lead sourcing and product campaigns, translating to resumed momentum in personal lending and credit cards. Customer deposits saw a healthy growth of 4% sequentially, including higher CASA balances.

During the period, the business continued to focus on delivering distinctive propositions, improving customer service, as well as growing acquisitions in a highly competitive market while increasing reliance on digital channels to drive sales and enhance productivity. PBG also continued to enhance offering across Private Banking and Elite, as well as Business Banking by developing new bundled products to meet customer needs, and enhance cross-sell.

In September, FAB organised the National Housing Exhibition which was attended by over 7,000 potential customers. The Group's strategic focus on payments also led to the enhancement of FAB's *Payit* proposition with the successful launch of the region's first sound based payment authorisation.

Going forward, PBG will continue to focus on enhancing market share in the home market, and improving customer experience. The business will also launch its product and services offering in Saudi Arabia during the current quarter, as well as expand capabilities in Egypt over the medium term.

Economic Overview

In its latest World Economic Outlook publication, the IMF has cut its forecast for global growth this year and for 2019 to 3.7% from a prior forecast of 3.9%, on the back of increasing trade tensions between the US and China, as well as the impact of sharper than expected rate increases.

Overall, the macroeconomic outlook across MENA and the GCC, remains favorable as we head into the final quarter of 2018 and towards 2019, with economic growth in the region expected to gradually improve from 2.2% in 2017 to 2.4% in 2018 and to 2.7% in 2019, before stabilising at about 3% in the medium-term.

For the UAE, the IMF expects growth to strengthen over the next few years on the back of higher oil prices, accelerated government spending and stronger private sector growth. This would translate to 2.9% real GDP growth in 2018 (up from a previous forecast of 2.0%), and 3.7% in 2019.

Abu Dhabi growth outlook has also been revised upward to 2.7% and 3.4% respectively for 2018 and 2019, against previous forecasts of 1.3% and 2.0%. Another key initiative underpinning this positive outlook is the *Ghadan 2021* development program, which is becoming a key pillar to the competitiveness of Abu Dhabi (and broader UAE) over the next three years. The announced stimulus package will support 50 initiatives across four areas: Business and Investment, Society, Knowledge & Innovation, and Lifestyle. Out of a total envelope of AED 50 Billion over the next three years, AED 20 Billion are expected to be allocated for 2019.

KARIM KAROUI



Recent Awards



About First Abu Dhabi Bank (FAB)

FAB, the UAE's largest bank and one of the world's largest and safest institutions, offers an extensive range of tailor-made solutions, and products and services, to provide a customised experience. Through its strategic offerings, it looks to meet the banking needs of customers across the world via its market-leading Corporate and Investment Banking and Personal Banking franchises.

Headquartered in Abu Dhabi in Khalifa Business Park, the bank's international network spans five continents, providing the global relationships, expertise and financial strength to support local, regional and international businesses seeking to do business at home and abroad.

In line with its commitment to put customers first, to Grow Stronger, FAB will continually invest in people and technology to create the most customer-friendly banking experience, and will support the growth ambitions of its stakeholders across countries in which the bank operates.

To empower its customers and clients to Grow Stronger, FAB initiated a powerful movement, which goes beyond banking. The Grow Stronger movement represents the bank's promise to support its stakeholders' goals and growth ambitions, providing ideas, tools and expertise to help them become stronger, today and in the future.

With total assets of AED 732 Billion (USD 199 Billion) as of September-end 2018, FAB is rated Aa3/AA-/AA- by Moody's, S&P and Fitch, respectively, the strongest combined ratings of any bank in the MENA region. The Bank has been ranked by Global Finance® as the safest bank in the UAE and the Middle East. In the Top 1000 World Banks 2018 ranking by The Banker Magazine, FAB ranks #1 in the Middle East and #81 in the World by capital strength, and #116 by total assets globally. Through a strong, diversified balance sheet, leading efficiency and a solid corporate governance structure in place, FAB is set to drive growth forward.

For further information, visit: www.bankfab.com



Recent Strategic Partnerships

FAB is the official partner of the Special Olympics World Games Abu Dhabi 2019, in line with its commitment to benefit the communities in which it operates and the Government's drive for greater tolerance and inclusion.



For investor-related queries, please contact FAB Investor Relations team on ir@bankfab.com

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Pro forma Condensed Consolidated Interim Financial Information

September 30, 2018



PRO FORMA CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

The following pro forma condensed consolidated financial information ("Pro forma financial information") illustrates the effects on the statement of financial position and financial performance of the combination (Merger) between National Bank of Abu Dhabi and its subsidiaries (together referred to as "NBAD") and First Gulf Bank and its subsidiaries (together referred to as "FGB").

The Pro forma financial information consists of the Unaudited Pro Forma Condensed Consolidated Statement of Financial Position of NBAD and FGB (together referred to as "the Group") as at 30 September 2018, and its Unaudited Pro forma Condensed Consolidated interim statement of Profit or Loss for the period then ended. These statements are prepared as if the Merger has taken place as at 1 January 2017.

The purpose of the Pro forma financial statements is to show the material effects that the Merger of NBAD and FGB would have had on the historical consolidated statement of financial position and the consolidated statement of profit or loss if the Group had already existed in the structure created by the Merger. They are not representative of the financial situation and performance that could have been observed if the indicated business combination had been undertaken at an earlier date.

The presentation of the Pro forma financial information of the Group is based on certain pro forma assumptions and has been prepared for illustrative purposes only and, because of its nature, the pro forma consolidated statement of financial position and profit or loss addresses a hypothetical situation and, therefore, does not represent and may not give a true picture of the financial position and financial performance of the Group. Furthermore, the Pro forma financial information is only meaningful in conjunction with the historical consolidated financial statements of First Abu Dhabi Bank PJSC as at and for the financial year ended 31 December 2017.

The Pro forma financial information has been compiled based on the accounting policies adopted by the Group for the preparation of 30 September 2018 financial information. Any impact due to change in the accounting policy and adjustment have been reflected in prior comparative periods. The Pro forma financial information does not take into consideration the effects of expected synergies or costs incurred to achieve these synergies as a result of the Merger. The Pro forma financial information gives no indication of the results and future financial situation of the activities of the Group.



Pro forma Condensed consolidated interim statement of financial position *As at*

Assets	30 Sep 2018 AED'000	31 Dec 2017 AED'000
Cash and balances with central banks	170 041 204	120 111 054
Investments at fair value through profit or loss	170,841,384	138,111,054
Due from banks and financial institutions	15,505,426	19,320,764
Reverse repurchase agreements	15,631,611	13,829,490
Derivative financial instruments	19,536,389 17,269,059	21,346,974
Loans and advances		11,399,432
	353,814,240	330,465,888
Non-trading investments	88,601,447	88,457,710
Investment properties	7,107,385	6,927,692
Property and equipment	3,844,531	3,535,501
Intangibles Other assets	19,752,493	19,901,374
Other assets	20,251,561	15,672,416
Total assets	732,155,526	668,968,295
Liabilities		=
Due to banks and financial institutions	41,062,807	30,576,336
Repurchase agreements	28,552,546	37,674,016
Commercial paper	21,820,762	24,124,097
Derivative financial instruments	18,334,271	14,941,331
Customer accounts and other deposits	455,270,587	395,843,664
Term borrowings	42,725,568	42,145,718
Subordinated notes	399,912	420,381
Other liabilities	23,538,933	21,033,339
Total liabilities	631,705,386	566,758,882
Equity		
Share capital	10,897,545	10,897,545
Share premium	53,168,562	53,026,644
Treasury shares	(27,678)	(42,433)
Statutory and special reserves	7,081,074	7,081,074
Other reserves	788,231	962,736
Tier 1 capital notes	10,754,750	10,754,750
Share option scheme	264,203	256,265
Convertible notes - equity component	108,265	108,265
Retained earnings	17,055,917	18,677,552
Total equity attributable to shareholders of		
the Group	100,090,869	101,722,398
Non-controlling interest	359,271	487,015
Total Equity	100,450,140	102,209,413
Total liabilities and equity	732,155,526	668,968,295



Pro forma Condensed consolidated interim statement of profit or loss For the nine month period ended

		Nine Month	Period Ended	Three Month Period Ended		
	Note	30 Sept	tember	30 September		
		2018	2017	2018	2017	
		AED'000	AED'000	AED'000	AED'000	
Interest income		15,684,932	13,905,265	5,510,703	4,638,682	
Interest expense		(5,930,070)	(4,162,377)	(2,247,641)	(1,395,084)	
Net interest income		9,754,862	9,742,888	3,263,062	3,243,598	
Fee and commission income		3,682,016	3,474,932	1,176,131	1,134,122	
Fee and commission expense		(1,082,869)	(1,045,513)	(371,424)	(346,356)	
Net fee and commission income		2,599,147	2,429,419	804,707	787,766	
Net foreign exchange gain Net gain on investments and	1	1,354,403	786,245	457,769	408,101	
derivatives	2	710,360	1,335,196	280,157	82,549	
Other operating income	3	217,484	190,542	39,392	88,506	
o and o post of the control						
Operating income		14,636,256	14,484,290	4,845,087	4,610,520	
General, administration						
and other operating expenses		(3,973,369)	(4,258,960)	(1,309,432)	(1,344,106)	
Profit before net impairment						
charge and taxation		10,662,887	10,225,330	3,535,655	3,266,414	
Net impairment charge	4	(1,297,633)	(1,822,063)	(435,025)	(561,741)	
Profit before taxation		9,365,254	8,403,267	3,100,630	2,704,673	
Overseas income tax expense		(251,543)	(285,955)	(71,614)	(86,456)	
Net profit for the period		9,113,711	8,117,312	3,029,016	2,618,217	
Profit attributable to:						
Shareholders of the Group		9,078,110	8,092,797	3,020,872	2,605,052	
Non-controlling interests		35,601	24,515	8,144	13,165	
		9,113,711	8,117,312	3,029,016	2,618,217	
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Segmental information									
		В	usiness Segment				Geographic	Segment	
	Corporate and Investment Banking AED'000	Personal Banking Group AED'000	Subsidiaries AED'000	Head Office AED'000	Total AED'000	UAE AED'000	Europe, Americas, Middle East and Africa AED'000	Asia - Pacific AED'000	Total AED'000
For the nine month period ended 30 Sep	tember 2018								
Net Interest income Net non-interest income	4,136,636 3,181,201	4,146,332 1,397,860	(16,834) 223,350	1,488,728 78,983	9,754,862 4,881,394	8,445,575 4,254,171	1,113,439 415,197	195,848 212,026	9,754,862 4,881,394
Operating income	7,317,837	5,544,192	206,516	1,567,711	14,636,256	12,699,746	1,528,636	407,874	14,636,256
General administration and other operating expenses	1,289,784	2,091,790	104,859	486,936	3,973,369	3,289,737	516,290	167,342	3,973,369
Net impairment charge	1,043,973	265,741	(16,627)	4,546	1,297,633	1,269,811	(42,323)	70,145	1,297,633
Profit before taxation	4,984,080	3,186,661	118,284	1,076,229	9,365,254	8,140,198	1,054,669	170,387	9,365,254
Overseas taxation	149,229	77,586	22,714	2,014	251,543	(3,804)	235,945	19,402	251,543
Net profit for the period	4,834,851	3,109,075	95,570	1,074,215	9,113,711	8,144,002	818,724	150,985	9,113,711
As at 30 September 2018									
Segment total assets	511,868,623	105,458,496	13,198,461	127,460,537	757,986,117	606,229,439	191,953,447	32,858,649	831,041,535
Inter segment balances					(25,830,591)				(98,886,009)
Total assets					732,155,526				732,155,526
Segment total liabilities	503,410,310	98,211,010	5,896,229	50,018,428	657,535,977	524,738,810	176,884,432	28,968,153	730,591,395
Inter segment balances					(25,830,591)				(98,886,009)
Total liabilities					631,705,386				631,705,386





Segmental information (continued)

Segmental information (com	imueuj	Business Segment					Geographic Segment				
	Corporate and Investment Banking AED'000	Personal Banking Group AED'000	Subsidiaries AED'000	Head Office AED'000	Total AED'000	UAE AED'000	Europe, Americas, Middle East and Africa AED'000	Asia - Pacific AED'000	Total AED'000		
For the nine month period ended 30 Sep	otember 2017										
Net Interest income Net non-interest income	4,072,931 2,673,656	4,330,937 1,381,518	(57,748) 291,778	1,396,768 394,450	9,742,888 4,741,402	8,547,627 4,102,773	988,845 495,293	206,416 143,336	9,742,888 4,741,402		
Operating income	6,746,587	5,712,455	234,030	1,791,218	14,484,290	12,650,400	1,484,138	349,752	14,484,290		
General administration and other operating expenses	1,514,876	2,325,989	108,294	309,801	4,258,960	3,624,953	502,108	131,899	4,258,960		
Net impairment charge	-57,770	1,883,093	38,108	-41,368	1,822,063	1,792,890	65,486	-36,313	1,822,063		
Profit before taxation	5,289,481	1,503,373	87,628 ======	1,522,785	8,403,267	7,232,557	916,544	254,166	8,403,267		
Overseas taxation	177,785	90,906	15,336	1,928	285,955	3,903	262,841	19,211	285,955		
Net profit for the period	5,111,696 =======	1,412,467	72,292	1,520,857	8,117,312	7,228,654	653,703	234,955	8,117,312		
As at 31 December 2017											
Segment total assets	450,441,539	106,156,609	13,606,508	126,839,637	697,044,293	538,512,342	156,465,447	23,406,626	718,384,415		
Inter segment balances					(28,075,998)				(49,416,120)		
Total assets					668,968,295				668,968,295		
Segment total liabilities	438,610,883	100,270,288	6,170,495	49,783,214	594,834,880	451,819,450	144,661,282	19,694,270	616,175,002		
Inter segment balances					(28,075,998)				(49,416,120)		
Total liabilities					566,758,882				566,758,882		



Notes to the condensed consolidated Pro forma financial statements

Net foreign exchange gain

	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	Nine month	Nine month	Three month	Three month
	period ended	period ended	period ended	period ended
	30 Sep 2018	30 Sep 2017	30 Sep 2018	30 Sep 2017
	AED'000	AED'000	AED'000	AED'000
Trading and retranslation gain on foreign exchange and related derivatives Dealings with customers	1,124,861	498,899	388,791	326,088
	229,542	287,346	68,978	82,013
	1,354,403	786,245 ———	457,769 ———	408,101

Net gain on investments and derivatives

	(Unaudited) Nine month period ended 30 Sep 2018 AED'000	(Unaudited) Nine month period ended 30 Sep 2017 AED'000	(Unaudited) Three month period ended 30 Sep 2018 AED'000	(Unaudited) Three month period ended 30 Sep 2017 AED'000
Net realised and unrealised gain on investments at fair value through profit or loss and derivatives Net gain from sale of non-trading investments	657,711 (100)	491,039 807,091	271,648 3,380	(29,017) 108,847
Dividend income	52,749	37,066	5,129	2,719
	710,360	1,335,196	280,157	82,549

Other Operating Income

	(Unaudited) Nine month	(Unaudited) Nine month	(Unaudited) Three month	(Unaudited) Three month
	period ended	period ended	period ended	period ended
	30 Sep 2018	30 Sep 2017	30 Sep 2018	30 Sep 2017
	AED'000	AED'000	AED'000	AED'000
Investment property income	3,019	34,481	1,081	4,484
Leasing related income	70,342	71,022	29,864	25,318
Other income	144,123	85,039	8,447	58,704
	217,484	190,542	39,392	88,506



Notes to the condensed consolidated Pro forma financial statements

4 Net impairment charge

	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	Nine month	Nine month	Three month	Three month
	period ended	period ended	period ended	period ended
	30 Sep 2018	30 Sep 2017	30 Sep 2018	30 Sep 2017
	AED'000	AED'000	AED'000	AED'000
Impairment charge on				
loans and advances	1,704,018	2,051,588	570,515	608,123
other financial assets	(47,079)	910	(18,745)	-
unfunded exposures	(277,317)	-	(125,362)	-
Recoveries	(201,356)	(260,234)	(48,513)	(56,489)
Write-off of impaired financial assets	119,367	29,799	57,130	10,107
	1,297,633	1,822,063	435,025	561,741