Review report and consolidated interim financial information for the nine months period ended 30 September 2017

Contents	Pages
Report on review of consolidated interim financial information	i
Condensed consolidated statement of financial position	2
Condensed consolidated income statement (unaudited)	3 - 4
Condensed consolidated statement of comprehensive income (unaudited)	5
Condensed consolidated statement of changes in equity	6
Condensed consolidated statement of cash flows (unaudited)	7 - 8
Notes to the condensed consolidated financial statements	9 – 47

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### REPORT ON REVIEW OF CONSOLIDATED INTERIM FINANCIAL INFORMATION

The Board of Directors
Oman Insurance Company P.S.C.
Dubai
United Arab Emirates

### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Oman Insurance Company P.S.C. (the "Company") and its Subsidiaries (together referred to as the "Group") as at 30 September 2017 and the related condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the nine months period then ended. Management is responsible for the preparation and presentation of this consolidated interim financial information in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting." Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consildated interim financial information is not prepared, in all material respects in accordance with International Accounting Standard 34, "Interim Financial Reporting".

Deloitte & Touche (M.E.)

Signed by: Musa Ramahi

Registration Number 872

14 November 2017

Dubai, United Arab Emirates

### Condensed consolidated statement of financial position At 30 September 2017

At 50 September 2017			
	Notes	30 September	31 December
		2017	2016
		(unaudited)	(audited)
NA TORRANGO CONTRACTOR		AED'000	AED'000
ASSETS			
Property and equipment		16,561	21,255
Intangible assets		78,581	78,197
Investment properties		511,364	511,364
Goodwill		15,154	15,365
Deferred tax assets		4,886	9,126
Financial investments	5	1,856,346	1,847,946
Statutory deposits		156,774	121,715
Re-insurance contract assets	6	2,743,768	2,407,487
Deferred acquisition costs		155,884	128,630
Insurance receivables	7	1,580,390	1,531,259
Prepayments and other receivables		130,007	118,214
Bank balances and cash		448,831	465,378
Total assets		7,698,546	7,255,936
EQUITY AND LIABILITIES			
Equity			
Share capital	8	461,872	461,872
Reserves	9	1,478,446	1,477,337
Cumulative changes in fair value of securities		(273,645)	(332,402)
Foreign currency translation reserve		(26,941)	(27,100)
Retained earnings		316,728	352,729
Equity attributable to the Owners of the			<del></del> ;
Company		1,956,460	1,932,436
Non-controlling interests		23,494	24,657
Total equity		1,979,954	1,957,093
		1,272,254	1,557,055
Liabilities Insurance contract liabilities	6	4 410 271	3,956,799
End of service benefits	V	4,410,271	
Bank borrowings	10	35,921	32,769
Deferred commission income	10	190,740	367,732 95,633
Re-insurance deposits retained		119,514	
Insurance payables	11	74,196	67,322
Other payables	1.1	820,036	680,223
other payables		67,914	98,365
Total liabilities		5,718,592	5,298,843
Total equity and liabilities		7,698,546	7,255,936
11201			

Abdul Aziz Abdulla Al Ghurair Chairman

la Al Ghurair Christós Adamantiadis Chief Executive Officer

The accompanying notes form an integral part of these condensed consolidated financial statements.

Condensed consolidated income statement (unaudited) for the nine months period ended 30 September 2017

	Three months p	eriod ended September		period ended 30 September
	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000
Gross insurance premium Less: Insurance premium ceded to	717,622	752,892	2,872,848	2,779,225
reinsurers	(431,416)	(434,096)	(1,709,043)	(1,707,141)
Net retained premium	286,206	318,796	1,163,805	1,072,084
Net change in unearned premium	79,633	11,561	(88,238)	(81,764)
Net earned insurance premium	365,839	330,357	1,075,567	990,320
Gross claims settled Insurance claims recovered from	(560,435)	(604,104)	(1,780,319)	(1,626,467)
reinsurers	304,006	381,067	1,019,513	868,052
Net claims settled	(256,429)	(223,037)	(760,806)	(758,415)
Net change in outstanding claims and additional reserves	(4,286)	(5,313)	(18,867)	38,047
Net claims incurred	(260,715)	(228,350)	(779,673)	(720,368)
Reinsurance commission income	77,893	80,771	241,903	246,281
Commission expenses	(96,087)	(87,415)	(280,589)	(258,201)
Other income relating	1222 Sall Sales	10.404	22.042	24.266
to underwriting activities	11,130	10,424	32,842	34,266
Net commission and other	(m) (m) (m) (m)		2# A11 N	20.244
(expenses)/income	(7,064)	3,780	(5,844)	22,346
General and administrative expenses relating to underwriting activities	(75,219)	(71,032)	(223,788)	(213,257)
Net underwriting profit	22,841	34,755	66,262	79,041
		-		

The accompanying notes form an integral part of these condensed consolidated financial statements.

Condensed consolidated income statement (unaudited) for the nine months period ended 30 September 2017 (continued)

	Three months p	oeriod ended 0 September	Nine months	period ended 0 September
	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000
Net underwriting profit	22,841	34,755	66,262	79,041
Net investment income	15,823	18,734	58,875	57,931
Finance cost	(581)	(894)	(1,914)	(1,565)
Allowance for doubtful debts	(2,647)	(22,651)	(15,030)	(29,244)
Other expenses - net	(5,082)	(8,768)	(23,081)	(24,914)
Profit before tax	30,354	21,176	85,112	81,249
Income tax expenses	(536)	(1,115)	(3,828)	(2,687)
Profit for the period	29,818	20,061	81,284	78,562
Attributable to:	WOOD WAS BOLD	Store No. INC. Ann. Co.	Description of Contract	NOT BUILDING
Owners of the Company	31,235	24,216	82,516	81,819
Non-controlling interests	(1,417)	(4,155)	(1,232)	(3,257)
	29,818	20,061	81,284	78,562
Basic earnings per share (AED) (Note 12)	0.07	0.05	0.18	0.18
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The accompanying notes form an integral part of these condensed consolidated financial statements.

Condensed consolidated statement of comprehensive income (unaudited) for the nine months period ended 30 September 2017 (continued)

	Three months	period ended 10 September	Nine months 3	period ended 0 September
	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000
Profit for the period	29,818	20,061	81,284	78,562
Other comprehensive income/(loss):		<del> </del>		
Items that will not be reclassified subsequently to profit or loss:				
Net fair value (gains)/losses on revaluation of investments designated at FVTOCI	6,724	(23,071)	(12,464)	(33,364)
Items that may be reclassified subsequently to profit or loss:				
Exchange (losses)/gains on translating foreign operations	(1,409)	1,869	228	2,783
Total other comprehensive income/(loss) for the period	5,315	(21,202)	(12,236)	(30,581)
Total comprehensive income/(loss) for the period	35,133	(1,141)	69,048	47,981
Attributable to:	0.57.1.252	12 66 20	200 201 5	
Owners of the Company Non-controlling interests	37,117 (1,984)	4,018 (5,159)	70,211 (1,163)	52,007 (4,026)
	35,133	(1,141)	69,048	47,981
	-			

Condensed consolidated statement of changes in equity for the nine months period ended 30 September 2017

for the nine months period ended 30 September 2017 Shar capits AED '00	Share capital AED '000	Reserves AED '000	Cumulative changes in fair value of securities	Foreign currency translation reserve AED '000	Retained earnings AED '000	Equity attributable to the Owners of the Company AED '000	Non- controlling interests AED '000	Total AED '000
Balance at 1 January 2016 (audited)	461,872	1,456,956	(387,941)	(24,158)	376,362	1,883,091	31,777	1,914,868
Profit for the period	,		ï	,	81,819	81,819	(3,257)	78,562
Other comprehensive loss for the period		10-E-17	(33,364)	3,552	*	(29,812)	(69L)	(30,581)
Total comprehensive income for the period			(33,364)	3,552	81,819	52,007	(4,026)	47,981
Cash dividend (Note 24)	İ		ľ	1	(46,187)	(46,187)	i ii	(46,187)
Transfer to retained earnings on disposal of investments at FVTOCI	(4)	6	25,456	î	(25,456)	9	1	1
Balance at 30 September 2016 - (unaudited)	461,872	1,456,956	(395,849)	(20,606)	386,538	1,888,911	27,751	1,916,662
Balance at 31 December 2016 (audited)	461,872	1,477,337	(332,402)	(27,100)	352,729	1,932,436	24,657	1,957,093
Profit for the period Other comprehensive loss for the period			(12,464)	159	82,516	82,516 (12,305)	(1,232)	81,284 (12,236)
Total comprehensive income for the period	ų.	•	(12,464)	159	82,516	70,211	(1,163)	69,048
Cash dividend (Note 24) Transfer to contingency reserve		1,109	1 1	1 1	(46,187) (1,109)	(46,187)	É I	(46,187)
Transfer to retained earnings on disposal of investments at FVTOCI	<u>.</u>	72 1 13	71,221		(71,221)	9	'	1
Balance at 30 September 2017 (unaudited)	461,872	1,478,446	(273,645)	(26,941)	316,728	1,956,460	23,494	1,979,954

The accompanying notes form an integral part of these condensed consolidated financial statements.

## Condensed consolidated statement of cash flows (unaudited) for the nine months period ended 30 September 2017

	Nine months period ended	
	2017	2016
	AED'000	AED'000
Cash flows from operating activities		
Profit before tax	85,112	81,249
Adjustments for:		<u></u>
Depreciation and amortisation	14,347	14,161
Fair value on investment properties		(746)
Unrealised gains on financial investments at FVTPL	(42,877)	(18,982)
Provision for end of service benefits	7,000	5,672
Allowance for doubtful debts	15,030	29,244
Dividends income from financial investments at FVTPL		8.2
and FVTOCI	(18,355)	(21,899)
Interest income from financial assets	(43,601)	(56,936)
Amortisation of financial assets	2,655	8,154
Realised losses on sale of financial investments at		5
FVTPL	271	6,031
Realised (gains)/losses on sale of financial investments at		wice:
amortised cost	(8,849)	4,703
Finance costs	1,914	1,565
Other investment expenses	18,375	13,074
Rental income from investment properties	(6,693)	(6,557)
Loss on write off of property and equipment	(140)	Access to Man
Unrealised gain on fair valuation of derivatives		(2,269)
Operating cash flows before changes in		90 % 61 W
operating assets and liabilities	24,189	56,464
Increase in reinsurance contract assets	(336,281)	(727,149)
Increase in insurance and other receivables	(70,517)	(403,713)
Increase in deferred acquisition costs	(27,254)	(11,180)
Increase in insurance contract liabilities	437,524	770,866
Increase in insurance and other payables	108,713	103,143
Increase in reinsurance deposits retained	6,874	729
Increase in deferred commission income	23,881	15,161
Net cash generated from/(used in) operations	167,129	(195,679)
End of service benefits paid	(3,848)	(3,325)
Finance costs paid	(1,914)	(1,565)
Net cash generated from/(used in) operating activities	161,367	(200,569)

The accompanying notes form an integral part of these condensed consolidated financial statements.

Condensed consolidated statement of cash flows (unaudited) for the nine months period ended 30 September 2017 (continued)

	Nine months period ended 3	2016
	AED'000	AED'000
Cash flows from investing activities		
Purchases of financial investments at FVTOCI	(113,559)	(163,625)
Proceeds from sale of financial investments at FVTOCI	253,779	70,911
Purchases of financial investments at FVTPL	(89,892)	(117,694)
Proceeds from sale of financial investments at FVTPL	130,882	133,324
Increase/(decrease) in unit linked liabilities	15,948	(23,107)
Purchase of financial investments designated at amortised		
cost	(781,177)	(82,075)
Proceeds from sale of financial investments at amortised		
cost	627,903	102,977
Dividends income from financial investments at FVTPL		1921/26 (2012/02
and FVTOCI	17,987	20,391
Interest income from deposits and financial investments at	1692 344600	WE 70000
FVTPL and amortised cost	39,025	47,403
Purchase of property and equipment	(1,743)	(2,500)
Purchase of intangible assets	(7,598)	(9,570)
Rental income from investment properties	6,200	6,231
Other investment expenses	(17,726)	(12,342)
Decrease in term deposits maturing after 3 months	33,212	17,630
Increase in statutory deposits	(35,059)	(17,511)
Net cash generated from/(used in) investing activities	78,182	(29,557)
Cash flows from financing activities		
Dividends paid	(46,187)	(46,187)
(Decrease)/increase in bank borrowings	(176,992)	352,662
(Secretase) mercase in dain derrorings	(1,0,2,2)	
Net cash (used in)/generated from financing activities	(223,179)	306,475
Net increase in cash and cash equivalents	16,370	76,349
Cash and cash equivalents at beginning of the period	295,390	179,435
Effects of exchange rate changes on the balances of cash	<i>ð</i> /	
held in foreign currency	295	3,274
Cash and cash equivalents at end of the period (Note 13)	312,055	259,058

The accompanying notes form an integral part of these condensed consolidated financial statements.

### 1. General information

Oman Insurance Company P.S.C., (the "Company") which was established by an Amiri Decree issued by His Highness, The Ruler of Dubai, as a public shareholding company. The Company is subject to the regulations of U.A.E. Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of its Operations and is registered in the Insurance Companies Register of Insurance Authority of the U.A.E. under registration number 9. The Company is a subsidiary of Mashreq Bank (PSC) incorporated in the Emirate of Dubai. The Company's registered head office is at P.O. Box 5209, Dubai, United Arab Emirates. The Group comprises Oman Insurance Company P.S.C and its subsidiaries. The Company's ordinary shares are listed on the Dubai Financial Market, United Arab Emirates.

The licensed activities of the Company are issuing short term and long term insurance contracts and trading in securities. The insurance contracts are issued in connection with property, motor, aviation and marine risks (collectively known as general insurance) and individual life (participating and non-participating), group life, personal accident, medical and investment linked products.

The Company also operates in Sultanate of Oman, State of Qatar, and Republic of Turkey.

### 2. Application of new and revised International Financial Reporting Standards ("IFRSs")

## 2.1 New and revised IFRSs applied with no material effect on the condensed consolidated financial statements

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2017, have been adopted in these condensed consolidated financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- Amendments to IAS 12 Income Taxes relating to the recognition of deferred tax assets for unrealised losses.
- Amendments to IAS 7 Statement of Cash Flows to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.
- Financial improvements to IFRS Standards 2014 2016 Cycle Amendments to IFRS 12
   Disclosure of Interest in Other Entities.

### 2.2 New and revised IFRS in issue but not yet effective

The Group has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

### New and revised IFRSs

Annual Improvements to IFRS Standards 2014 – 2016 Cycle amending IFRS 1, IFRS 12 and IAS 28.

## Effective for annual periods beginning on or after

The amendments to IFRS 1 and IAS 28 are effective for annual periods beginning on or after 1 January 2018, the amendment to IFRS 12 for annual periods beginning on or after 1 January 2017

- 2 Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)
- 2.2 New and revised IFRSs in issue but not yet effective (continued)

### New and revised IFRSs

Effective for annual periods beginning on or after

IFRIC 22 Foreign Currency Transactions and Advance Consideration

1 January 2018

The interpretation addresses foreign currency transactions or parts of transactions where:

- there is consideration that is denominated or priced in a foreign currency;
- the entity recognises a prepayment asset or a deferred income liability in respect of that consideration, in advance of the recognition of the related asset, expense or income; and
- the prepayment asset or deferred income liability is nonmonetary.

Amendments to IFRS 2 Share Based Payment regarding classification and measurement of share based payment transactions.

1 January 2018

Amendments to IFRS 4 *Insurance Contracts*: Relating to the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard.

1 January 2018

Amendments to IAS 40 *Investment Property*: Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The paragraph has been amended to state that the list of examples therein is non-exhaustive.

1 January 2018

Finalised version of IFRS 9 (IFRS 9 Financial Instruments (2014)) was issued in July 2014 incorporating requirements for impairment, general hedge accounting and derecognition. This amends classification and measurement requirement of financial assets and introduces new expected loss impairment model.

1 January 2018

A new measurement category of fair value through other comprehensive income (FVTOCI) will apply for debt instruments held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets.

A new impairment model based on expected credit losses will apply to debt instruments measured at amortised costs or FVTOCI, lease receivables, contract assets and certain written loan commitments and financial guarantee contract.

- 2. Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)
- 2.2 New and revised IFRSs in issue but not yet effective (continued)

### New and revised IFRSs

Amendments to IFRS 4: Insurance Contracts which introduces the overlay approach and deferral approach towards implementing IFRS 9 before implementing the replacement standard that the IASB Board is developing for IFRS 4.

IFRS 15 Revenue from Contracts with Customers

In May 2014, IFRS 15 was issued which established a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a
  performance obligation.

Under IFRS 15, an entity recognises when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

Amendments to IFRS 15 Revenue from Contracts with Customers to clarify three aspects of the standard (identifying performance obligations, principal versus agent considerations, and licensing) and to provide some transition relief for modified contracts and completed contracts.

Effective for annual periods beginning on or after

When IFRS 9 is first applied or 1 January 2021 under deferral approach.

1 January 2018

1 January 2018

- 2 Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)
- 2.2 New and revised IFRSs in issue but not yet effective (continued)

### New and revised IFRSs

IFRS 16 Leases

Effective for annual periods beginning on or after

1 January 2019

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

IFRS 17 *Insurance contracts*. The standard requires insurance liabilities to be measured at a current fulfilment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts.

1 January 2021

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.

Effective date deferred indefinitely

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, except for finalised version of IFRS 9 and IFRS 17, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

The application of finalised version of IFRS 9 and IFRS 17 may have significant impact on amounts reported and disclosures made in the Group's consolidated financial statements. However, it is not practicable to provide a reasonable estimate of effects of the application of these standards as the Group is in the process of performing a detailed review.

### 3. Summary of significant accounting policies

### 3.1 Basis of preparation

These condensed consolidated financial statements have been prepared in accordance with International Accounting Standard (IAS) No. 34, "Interim Financial Reporting" and also comply with the applicable requirements of the laws in the U.A.E.

The condensed consolidated financial statements are presented in U.A.E. Dirhams (AED) since that is the currency in which the majority of the Group's transactions are denominated and all values are rounded to the nearest thousand (AED '000) except when otherwise indicated.

### 3. Summary of significant accounting policies (continued)

### 3.1 Basis of preparation (continued)

These condensed consolidated financial statements have been prepared on the historical cost basis, except for the revaluation of certain financial instruments and investment properties.

The Group presents its condensed consolidated statement of financial position broadly in order of liquidity.

These condensed consolidated financial statements do not include all the information required for full annual consolidated financial statements and should be read in conjunction with the Group's audited annual consolidated financial statements as at and for the year ended 31 December 2016. In addition, results for the nine months period ended 30 September 2017 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2017.

### 3.2 Significant accounting policies

The accounting policies, presentation and methods in these condensed consolidated financial statements are consistent with those used in the annual audited consolidated financial statements for the year ended 31 December 2016.

As required by the Securities and Commodities Authority ("SCA") notification dated 12 October 2008, accounting policies relating to investment properties, property and equipment and financial assets have been disclosed in these condensed consolidated financial statements (Notes 3.4 to 3.6).

### 3.3 Basis of consolidation

The condensed consolidated financial statements of Oman Insurance P.S.C. and Subsidiaries (the "Group") incorporate the financial statements of the Company and the entities controlled by the Company (its Subsidiaries).

Control is achieved when the Company:

- · has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally.

### 3. Summary of significant accounting policies (continued)

### 3.3 Basis of consolidation (continued)

The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- · potential voting rights held by the Company, other vote holders or other parties;
- · rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the
  current ability to direct the relevant activities at the time that decisions need to be made, including
  voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the period are included in the condensed consolidated income statement and condensed consolidated statement of other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### 3.4 Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation including properties under construction for such purposes. Investment properties are measured initially at cost, including transaction costs. Cost includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the cost of day to day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the end of the reporting period. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the profit or loss in the period of retirement or disposal.

### 3. Summary of significant accounting policies (continued)

### 3.4 Investment properties (continued)

Transfer is made to or from investment property only when there is a change in use evidenced by the end of owner-occupation or commencement of an operating lease to another party. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of the change in use. Fair value is determined by open market values based on valuations performed by independent surveyors and consultants or broker's quotes.

### 3.5 Property and equipment

Capital work in progress is stated at cost, less any recognised impairment loss. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Other property and equipment are stated at cost less accumulated depreciation and any identified impairment losses.

Depreciation is charged so as to write off the cost of assets, other than capital work in progress, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The useful lives considered in the calculation of depreciation for the assets are as follows:

Furniture and equipments

Motor vehicles

Years
3 - 5

5

### 3.6 Financial assets

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss (FVTPL), which are initially measured at fair value. All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value.

### 3.6.1 Classification of financial assets

For the purposes of classifying financial assets, an instrument is an 'equity instrument' if it is a non-derivative and meets the definition of 'equity' for the issuer (under IAS 32 Financial Instruments: Presentation) except for certain non-derivative puttable instruments presented as equity by the issuer. All other non-derivative financial assets are 'debt instruments'.

- 3. Summary of significant accounting policies (continued)
- 3.6 Financial assets (continued)
- 3.6.2 Financial assets at amortised cost and the effective interest method

Debt instruments are measured at amortised cost if both of the following conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments meeting these criteria are measured initially at fair value plus transaction costs (except if they are designated as at FVTPL – see below). They are subsequently measured at amortised cost using the effective interest method less any impairment (see Note 3.6.8 below), with interest income recognised on an effective yield basis in investment income.

Subsequent to initial recognition, the Group is required to reclassify debt instruments from amortised cost to FVTPL if the objective of the business model changes so that the amortised cost criteria are no longer met.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

The Group may irrevocably elect at initial recognition to classify a debt instrument that meets the amortised cost criteria above as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortised cost.

### 3.6.3 Cash and cash equivalents

Cash and cash equivalents, which include cash on hand and deposits held with banks with original maturities of three months or less, are classified as financial assets at amortised cost.

### 3.6.4 Insurance receivables, other receivables and statutory deposits

Insurance receivables, other receivables and statutory deposits are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

- 3. Summary of significant accounting policies (continued)
- 3.6 Financial assets (continued)
- 3.6.5 Financial assets at fair value through other comprehensive income (FVTOCI)

On initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value of securities reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments.

The Group has designated all investments in equity instruments that are not held for trading as at FVTOCI.

Dividends on these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 *Revenue*, unless the dividends clearly represent a recovery of part of the cost of the investment.

### 3.6.6 Financial assets at fair value through profit or loss (FVTPL)

Investments in equity instruments are classified as at FVTPL, unless the Group designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) on initial recognition (see above).

Investment linked components of insurance contracts are classified as at FVTPL. Any gains or losses arising on remeasurement of these assets and equivalent movements in reserves attributable to policyholders are offset within the same line in the consolidated income statement.

Debt instruments that do not meet the amortised cost criteria (see above) are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria but are designated as at FVTPL are measured at FVTPL. A debt instrument may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

Debt instruments are reclassified from amortised cost to FVTPL when the business model is changed such that the amortised cost criteria are no longer met. Reclassification of debt instruments that are designated as at FVTPL on initial recognition is not allowed.

- 3. Summary of significant accounting policies (continued)
- 3.6 Financial assets (continued)
- 3.6.6 Financial assets at fair value through profit or loss (FVTPL) (continued)

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss.

Dividend income on investments in equity instruments at FVTPL is recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue.

### 3.6.7 Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. The foreign exchange component forms part of its fair value gain or loss. Therefore,

- for financial assets that are classified as at FVTPL, the foreign exchange component is recognised in profit or loss; and
- for financial assets that designated as at FVTOCI, any foreign exchange component is recognised in other comprehensive income.

For foreign currency denominated debt instruments measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the financial assets and are recognised in profit or loss.

### 3.6.8 Impairment of financial assets

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- · significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as insurance receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period as well as observable changes in national or local economic conditions that correlate with default on receivables.

### 3. Summary of significant accounting policies (continued)

### 3.6 Financial assets (continued)

### 3.6.8 Impairment of financial assets (continued)

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of insurance receivables, where the carrying amount is reduced through the use of an allowance account. When an insurance receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### 3.6.9 Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the cumulative changes in fair value of securities reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

### 4. Critical accounting judgements and key sources of estimation of uncertainty

The preparation of condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2016.

### 5. Financial investments

The Group's financial investments at the end of reporting period are detailed below.

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
At fair value through profit or loss	296,524	294,908
At fair value through other comprehensive income Measured at amortised cost	427,489 1,132,333	580,173 972,865
	1,856,346	1,847,946

Financial investments measured at amortised cost include quoted bonds. These bonds carry interests at coupon rates of 1.813% to 7.875% per annum. The Group holds these investments with the objective of receiving the contractual cash flows over the instruments life. The fair value of these bonds at 30 September 2017 is AED 1,137,059 thousand (31 December 2016: AED 973,682 thousand).

The movements in investments are as follows:

	Fair value through profit or loss AED'000	Fair value through OCI AED'000	Amortised cost AED'000	Total AED'000
At 1 January 2016 (audited)	308,955	466,611	962,622	1,738,188
Purchases	135,638	217,288	161,040	513,966
Disposals	(159,569)	(121,378)	(148,567)	(429,514)
Amortisation			(2,230)	(2,230)
Changes in fair value	9,884	17,652	-	27,536
At 31 December 2016 (audited)	294,908	580,173	972,865	1,847,946
Purchases	89,892	113,559	781,177	984,628
Disposals	(131,153)	(253,779)	(619,054)	(1,003,986)
Amortisation	1 1 2		(2,655)	(2,655)
Changes in fair value	42,877	(12,464)		30,413
At 30 September 2017 (unaudited)	296,524	427,489	1,132,333	1,856,346

### 5.1 Reclassification of financial investments measured at FVTPL

On 28 March 2013, management revisited the Group's business model for managing the financial investments and changed its business model for managing investments in debt instruments. Accordingly, the Group reclassified AED 352,391 thousand from FVTPL to amortised cost from 1 April 2013. The business model has been changed from realizing the fair value by disposing of the investment to hold the asset until its maturity so as to collect the contractual cash flows that are solely payments of principal and interest on the principal amount outstanding.

### 5. Financial investments (continued)

### 5.1 Reclassification of financial investments measured at FVTPL (continued)

These bonds carry effective interests at the rates of 2% to 9% per annum at the date of reclassification. The interest income recognized on these investments for the period ended 30 September 2017 is AED 2,623 thousand (30 September 2016: AED 3,657 thousand).

The fair value gain/(loss) recognised in profit or loss during the period would have been increased by AED 275 thousand (30 September 2016: AED 1,964 thousand) if these financial assets had not been reclassified.

### 6. Insurance contract liabilities and re-insurance contract assets

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Insurance contract liabilities		
Outstanding claims	2,080,259	1,867,591
Additional reserve - IBNR	337,068	317,739
Life assurance fund	214,878	235,138
Unearned premium	1,496,416	1,271,277
Unit linked liabilities	271,499	255,551
Unallocated loss adjustment expenses reserve	10,151	9,503
X	4,410,271	3,956,799
Recoverable from re-insurers	×741	
Outstanding claims	1,685,627	1,483,302
Additional reserve - IBNR	216,930	205,477
Unearned premiums	841,211	718,708
	2,743,768	2,407,487
Insurance contract liabilities – net	<del></del> )	8
Outstanding claims	394,632	384,289
Additional reserve - IBNR	120,138	112,262
Life assurance fund	214,878	235,138
Unearned premiums	655,205	552,569
Unit linked liabilities	271,499	255,551
Unallocated loss adjustment expenses reserve	10,151	9,503
	1,666,503	1,549,312
	<del> </del>	

### 7. Insurance receivables

30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
972,974 (94,441)	941,003 (79,412)
878,533	861,591
740,205 (38,348)	707,944 (38,276)
701,857	669,668
1,580,390	1,531,259
30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
780,008 (74,206)	736,388 (62,013)
705,802	674,375
528,119 (38,276)	555,687 (38,276)
489,843	517,411
1,195,645	1,191,786
	(unaudited) AED '000  972,974 (94,441)  878,533  740,205 (38,348)  701,857  1,580,390  30 September 2017 (unaudited) AED '000  780,008 (74,206)  705,802  528,119 (38,276)  489,843

### 7. Insurance receivables (continued)

### 7.1 Insurance receivables by location (continued)

### Outside UAE

Outside UAE	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Due from policyholders and brokers Less: allowance for doubtful debts	192,966 (20,235)	204,615 (17,399)
Net due from policyholders and brokers	172,731	187,216
Due from insurance/reinsurance companies Less: allowance for doubtful debts	212,086 (72)	152,257
Net due from insurance/reinsurance companies	212,014	152,257
Total insurance receivables outside UAE	384,745	339,473

Notes to the condensed consolidated financial statements for the nine months period ended 30 September 2017 (continued)

7. Insurance receivables (continued)

7.2 Ageing of insurance receivables

30 September 2017 (Unaudited)

	06-06	0000
		30-20
	days	da
	AED'000	AED'000 AED'000
	257,182	257,18
	16,771	16,77
	127,444	127,44
	1,896	1,89
	313 1,154 1,496	. [6
1	403,606	389,090 403,606

31 December 2016 (Audited)

		Total	<b>VED</b> ,000	757,242	250,458	419,210	92,420	11,929	1,531,259	
	>360		AED,000 /				•	177	2,966	
	271-360	days	AED,000	2,846	80,202	9,071	lle L	6,273	98,392	
nber of Days	181-270	days	AED,000	48,999	13,716	1,386	938	325	65,364	
st Due by Nun	91-180	days	AED'000	67,087	20,429	22,070	1,660	163	111,409	
Pa	30-90	days	AED'000	275,474	57,634	147,980	21,551	169	502,808	
		<30 days	AED'000	99,924	68,909	238,508	32,739	2,321	442,401	
		Not yet due	AED:000	261.144	8,742	•	35.532	2,501	307,919	
				Due from policyholders	Due from insurance companies	Due from reinsurance companies	Due from brokers	Other receivables	Insurance receivables - net	6

Notes to the condensed consolidated financial statements for the nine months period ended 30 September 2017 (continued)

. Insurance receivables (continued)

7.2 Ageing of insurance receivables (continued)

7.2.1 Ageing of insurance receivables by location

Inside UAE

30 September 2017 (Unaudited)

			Pa	st Due by Nun	nber of Days			
			30-90	91-180	181-270	271-360	>360	
	Not yet due	<30 days	days	days	days	days	days	Total
	AED'000	AED'000	AED,000	000 AED'000 AED'000 AED'0	AED-000	AED,000	AED,000	AED'000
Due from policyholders	186,298	133,427	216,866	15,668	12,253	46,671		611,183
Due from insurance companies	1	8,951	16,564	30,250	48,744	102,981	12,160	219,650
Due from reinsurance companies	31)	111,961	107,315	7,359	20,116	6,342	17,100	270,193
Due from Brokers	52,812	25,723	<u>(</u>		•	<b>(</b>	•	78,535
Other receivables	3	902	312	930	1,465	11,003	1,469	16,084
Insurance receivables - net	239,113	280,964	341,057	54,207	82,578	166,997	30,729	1,195,645

31 December 2016 (Audited)

		Total	AED'000	578,340	239,852	277,559	84,236	11,799	1,191,786
	>360	days	AED,000		Ę	į	•	178	178
	271-360	days	AED:000	1	75,962	3	t	6,219	82,181
mber of Days	181-270	days	AED:000	43,856	13,079	Ä	•)	318	57,253
ast Due by Nu	91-180	days	AED'000	64,163	119,911	19,587	ĸ	163	103,824
Pa	30-90	days	AED'000	272,430	56,776	143,468	19,922	125	492,721
		<30 days	AED'000	56,182	68,614	114,504	32,020	2,305	273,625
		Not yet due	AED'000	141,709	5,510	Ę.	32,294	2,491	182,004
				Due from policyholders	Due from insurance companies	Due from reinsurance companies	Due from Brokers	Other receivables	Insurance receivables - net

for the nine months period ended 30 September 2017 (continued) Notes to the condensed consolidated financial statements

Insurance receivables (continued)

Ageing of insurance receivables (continued) 7.7

7.2.1 Ageing of insurance receivables by location (continued)

Outside UAE

30 September 2017 (Ilnaudited)

30 Sentember 2017 (Unaudited)								
`			P	Past Due by Number of Day	nber of Days			
			30-90	91-180	181-270	271-360	>360	
	Not vet due	<30 days	days	days	days	days	days	Total
	AFD'000	AED'000	AED'000	AED'000	AED,000	AED,000	AED:000	AED'000
Due from noticyholders	9.073	16.864	40.316	41,991	28,796	19,753	6,674	163,467
Due from insurance companies		30	207	730	2,030	4,429	2,872	10,298
Due from reinsurance companies	ï	90,838	20,129	25,307	31,701	33,437	304	201,716
Due from brokers	4 242	389	1,896	35	2,294	0	9	8,856
Other receivables	1	5	,	224	31	20	76	408
Insurance receivables - net	13,315	108,126	62,549	68,287	64,852	27,669	9,947	384,745
31 December 2016 (Audited)			<u></u>	Past Due by Nur	nber of Davs			
			30-90	91-180 181-270	181-270	271-360	>360	
	Not vet due	<30 days	· va	days	days	days	days	Total
	AED:000	AED:000	AED'000	AED'000	AED:000	AED:000	AED,000	AED'000
Due from policyholders	119.435	43.742	3,044	2,924	5,143	2,846	1,768	178,902
Due from insurance companies	3 232	295	858	518	637	4,239	826	10,605
Due from reinsurance companies		124.004	4.512	2,483	1,387	9,071	195	141,652
Due from brokers	3 238	719	1,629	1,660	938		ij	8,184
Other receivables	10	16	44	t.	9	54		130
Insurance receivables - net	125,915	168,776	10,087	7,585	8,111	16,210	2,789	339,473

Insurance receivables - net

### 7. Insurance receivables (continued)

### 7.3 Movement in the allowance for doubtful debts

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Balance at beginning of the period/year	117,688	106,903
Allowance made during the period/year	15,030	37,282
Foreign currency exchange differences	71	
Amounts written off as uncollectible during the period/year	12	(26,497)
Balance at end of the period/year	132,789	117,688

The Group has provided for certain receivables based on estimated recoverable amounts, determined after review of credit quality of specific customers and past default experience. In determining the recoverability of an insurance receivable, the Group considers any change in the credit quality of the customer from the date credit was initially granted up to the reporting date. Accordingly, management believes that no further provision is required in excess of the allowance for doubtful debts that has been provided for.

### 8. Share capital

30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
461,872	461,872
	(unaudited) AED '000

### 9. Reserves

ED '000	serve	Conting res AED	General reserve AED '000	Strategic reserve AED '000	Statutory reserve AED '000	
,456,956	3,943	;	913,327	303,750	230,936	Balance at 31 December 2015 (audited)
,456,956	======================================		913,327	303,750	230,936	Balance at 30 September 2016 (unaudited)
1,477,337	9,600	5	933,051	303,750	230,936	Balance at 31 December 2016 (audited)
1,478,446	0,709	1	933,051	303,750	230,936	Balance at 30 September 2017 (unaudited)
	9,600		913,327	303,750	230,936	Balance at 30 September 2016 (unaudited)  Balance at 31 December 2016 (audited)  Balance at 30 September 2017

### 10. Bank borrowings

á	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Short term loan	190,740	367,732

Short term loan was secured by assignment of certain quoted bonds in favour of the lending institution. The term loan carried a fixed interest rate of 1.62% per annum.

### 11. Insurance payables

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Payables – Inside UAE Payables – Outside UAE	567,133 252,903	530,533 149,690
	820,036	680,223

11. Insurance payables (continued)	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Inside UAE		
Due to policyholders and brokers	111,084	118,520
Due to insurance/reinsurance companies	377,032	350,412
Premiums collected in advance	245	274
Other insurance payables	78,772	61,327
	567,133	530,533
	30 September 2017	31 December 2016
	(unaudited) AED '000	(audited) AED '000
Outside UAE		
Due to policyholders and brokers	100,253	78,222
Due to insurance/reinsurance companies	121,578	44,562
Premiums collected in advance	23,629	18,238
Other insurance payables	7,443	8,668
	252,903	149,690

### 12. Basic earnings per share

	Three months period ended 30 September		Nine months period ended 30 September		
	2017 (unaudited)	2016 (unaudited)	2017 (unaudited)	2016 (unaudited)	
Profit for the period attributable to the Owners of the Company					
(AED '000)	31,235	24,216	82,516	81,819	
Weighted average number of shares	461,872,125	461,872,125	461,872,125	461,872,125	
Basic earnings per share (AED)	0.07	0.05	0.18	0.18	

Basic earnings per share are calculated by dividing the profit for the period attributable to the Owners of the Company by the number of shares outstanding at the end of the reporting period.

### 13. Cash and cash equivalents

	Nine months period ended 30 September		
	2017	2016	
	(unaudited)	(unaudited)	
	AED '000	AED '000	
Deposits with banks maturing within 3 months	89,351	132,273	
Bank balances and cash in hand	222,704	126,785	
	312,055	259,058	

### 14. Related party transactions

Related parties include the Group's major Shareholders, Directors and businesses controlled by them and their families over which they exercise significant management influence as well as key management personnel.

14.1 At the end of the reporting period, amounts due from/to related parties are included in the following accounts:

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Cash and bank balances	114,049	180,688
Bank borrowings	190,740	357,855
Statutory deposits	45,312	10,000
Net insurance receivable	65,855	38,213
Net insurance payable	1,580	1,519

14.2 During the period, the Group entered into the following transactions with related parties:

	Three months	Three months period ended 30 September		Nine months period ended 30 September	
	2017	2016	2017	2016	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
	`AED '000	AED '000	AED '000	AED '000	
Premium	9,873	8,659	94,374	79,522	
Claims	18,661	22,946	45,584	42,734	
Finance cost	881	162	2,950	162	
Interest income	335	90	607	326	
Rental expense	865	601	2,552	2,969	

Premiums are charged to related parties at rates agreed with management.

### 14. Related party transactions (continued)

### 14.3 Compensation of key management personnel

	Three months period ended 30 September		Nine months period ended 30 September		
	2017 (unaudited) AED '000	2016 (unaudited) AED '000	2017 (unaudited) AED '000	2016 (unaudited) AED '000	
Directors' fees	Œ	ğ	2,250	2,250	
Salaries and benefits	619	617	2,596	1,853	
End of service benefits	27	27	255	146	
Total compensation paid to key management personnel	646	644	5,101	4,249	

### 15. Contingent liabilities

At 30 September 2017, the Group had contingent liabilities in respect of bank guarantees and other matters arising in the ordinary course of business amounting to AED 93 million (31 December 2016: AED 105 million).

The Group, in common with the significant majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not expect that the outcome of these court cases will have a material impact on the Group's consolidated financial performance or consolidated financial position.

### 16. Commitments

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
16.1 Purchase commitments		
Commitments in respect of uncalled subscription of certain shares held as investments	13,911	12,721
Capital commitments towards acquisitions of property and equipment and intangible assets	3,588	295

### 16. Commitments (continued)

### 16.2 Operating lease commitments

At the end of the reporting period, minimum lease commitments under non-cancellable operating lease agreements are as follows:

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Within one year	7,021	2,632
Second to fifth year	3,543	1,407

Notes to the condensed consolidated financial statements for the nine months period ended 30 September 2017 (continued)

Locations of assets

As required by Securities and Commodities Authority notification dated 12 October 2008, the locations of assets are disclosed below:

	30 Septer	30 September 2017 (unaudited)	rdited)	31 Dec	31 December 2016 (audited)	(pa
	In U.A.E. AED '000	countries AED '000	Total AED '000	In U.A.E. AED '000	countries AED '000	Total AED '000
Property and equipment	14,108	2,453	16,561	18,837	2,418	21,255
Investment properties	511,364	•	511,364	511,364	!	511,364
Financial investments at FVTOCI	168,076	259,413	427,489	326,431	253,742	580,173
Financial investments at FVTPL	9,313	287,211	296,524	3,079	291,829	294,908
Financial investments at amortised cost	856,595	275,738	1,132,333	523,652	449,213	972,865
Bank balances and cash	240,615	208,216	448,831	275,877	189,501	465,378
	1,800,071	1,033,031	2,833,102	1,659,240	1,186,703	2,845,943

### 18. Segment information

For management purposes, the Group is organised into three business segments, general insurance, life insurance including medical and investments. The general insurance segment comprises property, motor, general accident, aviation and marine risks. The life insurance segment includes individual life (participating and non-participating), medical, group life and personal accident as well as investment linked products. Investment comprises investments (financial and non-financial), deposits with banks and cash management for the Group's own accounts.

These segments are the basis on which the Group reports its primary segment information to the Chief Operating Decision Maker.

Segmental information is presented below:

### 18.1 Segment premium and results by operating segments

		Nine months	period ended Life assur	30 September	(unaudited)		
	General in	surance	med		To	Total	
	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000	
Gross insurance premium	1,516,554	1,405,394	1,356,294	1,373,831	2,872,848	2,779,225	
Net underwriting profit	35,808	61,271	30,454	17,770	66,262	79,041	
Net investment income Finance cost					58,875 (1,914)	57,931 (1,565)	
Allowance for doubtful debts Other expenses					(15,030) (23,081)	(29,244) (24,914)	
Profit before tax					85,112	81,249	
Income tax expenses					(3,828)	(2,687)	
Profit for the period					81,284	78,562	
Attributable to:						01.010	
Owners of the Company					82,516	81,819	
Non-controlling interests					(1,232)	(3,257)	
Profit for the period					81,284	78,562	

# 18. Segment information (continued)

# 18.2 Segment results by geographical distribution

		Nine months	(unaudited)			
	GCC		Turkey		Total	
	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000	2017 AED '000	2016 AED '000
Gross insurance premium	2,699,763	2,612,263	173,085	166,962	2,872,848	2,779,225
Net underwriting profit/(loss)	68,414	83,836	(2,152)	(4,795)	66,262	79,041
Net investment income	51,196	49,950	7,679	7,981	58,875	57,931
Finance costs Allowance for doubtful	(1,914)	(1,565)	* #	#II (XX	(1,914)	(1,565)
debts	(15,030)	(28,700)		(544)	(15,030)	(29,244)
Other expenses	(18,298)	(17,853)	(4,783)	(7,061)	(23,081)	(24,914)
Profit/(loss) before tax	84,368	85,668	744	(4,419)	85,112	81,249
Income tax expense	<u> </u>	2	(3,828)	(2,687)	(3,828)	(2,687)
Profit/(loss) for the period	84,368	85,668	(3,084)	(7,106)	81,284	78,562
Attributable to:						
Owners of the Company	84,089	85,446	(1,573)	(3,627)	82,516	81,819
Non-controlling interests	279	222	(1,511)	(3,479)	(1,232)	(3,257)
Profit/(loss) for the period	84,368	85,668	(3,084)	(7,106)	81,284	78,562

# 18. Segment information (continued)

# 18.3 Segment assets and liabilities by operating segments

		30 September 201	7 (unaudited)	
	General insurance AED '000	Life assurance and medical AED '000	Investment AED '000	Total AED '000
Segment assets	2,292,259	3,038,577	2,367,710	7,698,546
Segment liabilities	3,602,713	2,115,879	50	5,718,592
Capital expenditure	9,341	-		9,341
Depreciation	3,934	3,219		7,153
		31 December 20	16 (audited)	
	General insurance AED '000	Life assurance and medical AED '000	Investment AED '000	Total AED '000
Segment assets	2,105,549	2,791,077	2,359,310	7,255,936
Segment liabilities	3,338,271	1,960,572	æ	5,298,843
Capital expenditure	15,942	-	-	15,942
Depreciation	10,412	8,519	-	18,931

### 18. Segment information (continued)

### 18.4 Geographical information of segment assets and liabilities

30 September 2017 (unaudited)

	GCC AED '000	Turkey AED '000	Total AED '000
Segment assets	7,221,907	476,639	7,698,546
Segment liabilities	5,325,439	393,153	5,718,592
Capital expenditure	9,341	15	9,341
Depreciation	6,474	679	7,153
		31 December 20	16 (audited)
	GCC	Turkey AED '000	Total AED '000
Segment assets	6,852,450	403,486	7,255,936
Segment liabilities	4,970,089	328,754	5,298,843
Capital expenditure	15,942	-	15,942
Depreciation	18,020	911	18,931
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### 19. Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

# 19.1 Fair value of financial instruments carried at amortised cost

Management considers that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the condensed consolidated financial statements approximate their fair values except for financial investments measured at amortised cost of which fair value is determined based on the quoted market prices and disclosed in Note 5 of these condensed consolidated financial statements.

### 19. Fair value measurements (continued)

# 19.2 Fair value of financial and non-financial items carried at fair value

# 19.2.1 Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of assets and liabilities are determined using similar valuation techniques and assumptions as used in the audited annual consolidated financial statements for the year ended 31 December 2016.

# 19.2.2 Fair value of the Group's financial assets that are measured at fair value on recurring basis

Some of the Group's financial assets are measured at fair value at the end of the reporting period. The following table gives information about how the fair values of these financial assets are determined;

Financial assets	30 September 2017 (unaudited) AED'000	Fair value as at 31 December 2016 (audited) AED'000	Fair value	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
Quoted equity investments - FVTOCI	312,021	314,075	Level 1	Quoted bid prices in an active market.	None.	NA
Unquoted equity investments – FVTOCI	115,468	266,098	Level 3	Net assets valuation method due to the unavailability of market and comparable financial information. Net assets values were determined based on the latest available audited/historical financial information.	Net assets value.	Higher the net assets value of the investees, higher the fair value.
Quoted debt instruments – FVTPL		37,549	Level 1	Quoted bid prices in an active market.	None.	NA
Unit linked investments – FVTPL	274,213	257,359	Level 3	Net assets values of the funds	Net assets value	Higher the net assets value, higher the fair value.

# 19. Fair value measurements (continued)

# 19.2 Fair value of financial and non-financial items carried at fair value (continued)

19.2.2 Fair value of the Group's financial assets that are measured at fair value on recurring basis (continued)

Financial assets	30 September 2017 (unaudited) AED'000	Fair value as at 31 December 2017 (audited) AED'000	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable input	Relationship of unobservable inputs to fair value
Quoted debt instruments – amortized costs	1,121,218	958,226	Level 1	Quoted bid prices in an active market.	None	NA
Unquoted debt instruments – amortized costs	15,841	15,456	Level 3	Net assets values of the funds.	Net assets value	Higher the net assets value, higher the fair value.

# 19.2.3 Reconciliation of level 3 fair value measurements

19.2.3.1 Reconciliation of unit linked investments – at fair value through profit or loss, movements in level 3 financial assets measured at fair values:

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Balance at the beginning of the period/year	257,359	292,065
Additions during the period/year	89,892	101,081
Disposals during the period/year	(113,238)	(139,542)
Fair value changes	40,200	3,755
Balance at the end of the period/year	274,213	257,359

# 19. Fair value measurements (continued)

# 19.2 Fair value of financial and non-financial items carried at fair value (continued)

### 19.2.3 Reconciliation of level 3 fair value measurements (continued)

19.2.3.2 Reconciliation of unquoted equity instruments – at fair value through other comprehensive income, movements in level 3 financial assets measured at fair values:

	30 September 2017 (unaudited) AED '000	31 December 2016 (audited) AED '000
Balance at beginning of the period/year	266,098	133,530
Additions during the period/year		106,165
Disposals during the period/year	(153,675)	(16,643)
Losses recognised in other comprehensive income	3,045	43,046
Balance at the end of the period/year	115,468	266,098

### 20. Capital risk management

The Group's objectives when managing capital are:

- to comply with the insurance capital requirements required by UAE Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of Its Operations;
- to protect its policy holders' interests;
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for the Shareholders and benefits for other stakeholders; and
- to provide an adequate return to the Shareholders by pricing insurance contracts commensurately with the level of risk.

The solvency regulations identify the required solvency margin to be held in addition to insurance liabilities. The solvency margin must be maintained at all times throughout the year. The Company has incorporated in its policies and procedures the necessary tests to ensure continuous and full compliance with such regulations.

### 20. Capital risk management (continued)

### New Regulations to be enforced end of 2017:

The table below summarizes the Minimum Capital Requirement, Minimum Guarantee Fund and Solvency Capital Requirement of the Company and the total capital held to meet these solvency margins as per the Section 2 of the new Financial Regulations for the Insurance Companies which will be enforced at the end of 2017 as per the alignment period of the same regulations.

	30 September	31 December
	2017	2016
	AED'000	AED'000
	Unaudited	Audited
Minimum Capital Requirement (MCR)	100,000	100,000
Solvency Capital Requirement (SCR)	982,739	806,114
Minimum Guarantee Fund (MGF)	377,986	358,320
Own Funds		
Basic Own Funds	1,397,484	1,012,392
Ancillary Own Funds	(A) A (A)	* ************************************
Minimum Capital Requirement Surplus (over MCR)	1,297,484	912,392
Minimum Capital Requirement Surplus (over SCR)	414,745	206,278
Minimum Capital Requirement Surplus (over MGF)	1,019,498	654,072

The Company believes that the above surplus, calculated as per the prevalent Insurance Authority Regulations is not an accurate reflection of the actual solvency position of the Company.

### **Actual Regulation**

Based on the actual regulatory requirements, the minimum regulatory capital required is AED 100 million (31 December 2016: AED 100 million) against which the paid up capital of the Company is AED 462 million (31 December 2016: AED 462 million).

# OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the condensed consolidated financial statements for the nine months period ended 30 September 2017 (continued)

Summary of the actuary's report on the technical provisions

This note provides a summary of the actuarial technical provisions calculated and certified by the Appointed Actuary. The table below provides a summary of the gross of reinsurance technical provisions and related reinsurance assets.

	INSURANCE ACTIVITY &	AS AT 30 SE	AS AT 30 SEPTEMBER 2017 (UNAUDITED)	JNAUDITED)	AS AT 31	AS AT 31 DECEMBER 2016 (AUDITED)	(AUDITED)
	TECHNICAL PROVISIONS CATEGORY		AED ,000			AED +000	
		GROSS	RI	NET	GROSS	RI	NET
Persona	Personal Insurance and Fund Accumulation Operations						
	Outstanding claims provisions (OS)	96,649	(62,926)	33,723	92,247	(60,554)	31,693
	Provisions for unearned premiums (UPR)	46,033	(19,922)	26,111	37,739	(12,247)	25,492
	Provisions for claims incurred but not reported (IBNR)	32,688	(21,953)	10,735	28,731	(18,908)	9,823
	Unallocated loss adjustment expenses reserve (ULAE)	429	Š	429	429	i i	429
	Mathematical Reserves:	486,377	<b>1</b>	486,377	490,689	ï	490,689
	Unit-Linked	271,499	Ĭ.	271,499	255,551	ï	255,551
	Non Unit-Linked	214,878	•	214,878	235,138	î	235,138
	Sub-Total	662,176	(104,801)	557,375	649,835	(91,709)	558,126
Proper	Property and Liability Insurance Operations						
	Outstanding claims provisions (OS)	1,983,610	(1,622,701)	360,909	1,775,344	(1,422,748)	352,596
	Provisions for uneamed premiums (UPR)	1,450,383	(821,289)	629,094	1,233,538	(706,461)	527,077
	Provisions for claims incurred but not reported (IBNR)	304,380	(194,977)	109,403	289,008	(186,569)	102,439
	Unallocated loss adjustment expenses reserve (ULAE)	9,722		9,722	9,074	3	9,074
	Sub-Total	3,748,095	(2,638,967)	1,109,128	3,306,964	(2,315,778)	981,186
Total		4,410,271	(2,743,768)	1,666,503	3,956,799	(2,407,487)	1,549,312

### 21. Summary of the actuary's report on the technical provisions (continued)

### Personal insurance and fund accumulation operations

This category includes Individual Life, Group Life and Credit Life business. Technical provisions were calculated for the UAE and Oman operations separately. Generally acceptable actuarial techniques were implemented in the determination of the gross and net technical provisions figures.

Judgment is required in calculating the provisions and is exercised particularly through the choice of assumptions where discretion is permitted. In turn, the assumptions used are based where possible on recent experience investigations and market information where necessary. Technical provisions are most sensitive to assumptions regarding discount rates and mortality/morbidity rates. The discount rate assumption used where applicable is set to 3.00% which is within the range of assumptions used by market peers and is reasonable with regard to the actual earnings of the Company based on the year-to-date asset information and analysis after allowing for risk adjustment. The Company does not hold enough credible mortality experience to conduct a full mortality study as the size of the portfolio does not generate sufficient claims to make the expected mortality rate used is materially higher than the realized mortality claims in recent years proving that the basis includes sufficient prudence margins.

Under the net premium method used, the premium taken into account in calculating technical provisions is determined actuarially, based on the valuation assumptions regarding discount rates, mortality and disability. The difference between this premium and the actual premium payable provides sufficient margin for expenses. An expense adequacy test has also been performed indicating that available implicit expense margins in the valuation basis is adequate to cover the total projected expenses for Individual Life, Group Life and Unit linked business. The valuation methodology does not allow for voluntary early termination of the life insurance contracts by the policyholder, hence no assumption is required for persistency. The technical provision determined with no lapse allowance is considered to be prudent.

### Property and liability insurance operations

This category includes health and other general insurance lines of business (LOBs). Technical provisions were calculated separately for UAE and for Turkey operations. No discounting of technical provisions was employed.

Outstanding claims provisions are estimated based on known facts at the date of estimation. Case estimates are set by claims technicians and established case setting procedures. Ultimate claims are estimated by using a range of standard actuarial claims projection techniques, such as the Chain Ladder and Bornhuetter-Ferguson methods. The main assumption underlying these techniques is that the past claims development experience can be used to project future claims development and hence ultimate claims. As such, these methods extrapolate the development of paid and incurred losses based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident period. IBNR claims are estimated by subtracting outstanding claims provisions from ultimate claims estimates.

### 21. Summary of the actuary's report on the technical provisions (continued)

Claim development is separately analysed for each LOB. The assumptions used in most non-life actuarial projection techniques, including future rates of claims inflation or loss ratio assumptions, are implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in the future, for example, to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures in order to arrive at a point estimate for the ultimate cost of claims that represents the likely outcome, from a range of possible outcomes, taking account of all the uncertainties involved.

# 22. Net premiums written

The tables below represents a breakdown of the premiums written by the Group for each category of insurance as defined by the Insurance Authority

### 22.1 Gross premiums - Direct Business

	Three months	period ended 30 September	Nine months	period ended 0 September
	2017	2016	2017	2016
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance				
operations	588,723	598,643	2,303,797	2,120,531
Insurance of persons & fund				
accumulation operations	37,674	33,614	126,559	240,464
Total	626,397	632,257	2,430,356	2,360,995
22.2 Gross Premiums - Reinsuran	ce Assumed			
	Three months	period ended	Nine months	period ended
		30 September		0 September
	2017	2016	2017	2016
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance				
operations	90,833	113,336	434,896	389,783
Insurance of persons & fund				
accumulation operations	392	7,299	7,596	28,447
Total	91,225	120,635	442,492	418,230

# 22. Net premiums written (continued)

# 22.3 Reinsurance premiums ceded

	Three months	period ended 30 September	Nine months	period ended 0 September
			2017	2016
	2017	2016		
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance		40		
operations	418,740	419,714	1,655,170	1,567,596
Insurance of persons & fund	410,740	115,711	1,000,170	.,,
accumulation operations	12,676	14,382	53,873	139,545
accumulation operations	12,070	17,502	35,675	155,545
Total	431,416	434,096	1,709,043	1,707,141
22.4 Net retained premium				
	Three months	period ended	Nine months	period ended
		30 September		0 September
	2017	2016	2017	2016
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance				
operations	260,816	292,265	1,083,523	942,718
Insurance of persons & fund	200,020		-,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
accumulation operations	25,390	26,531	80,282	129,366
accumulation operations				
Total	286,206	318,796	1,163,805	1,072,084

# 23. Net claims paid

The tables below represents a breakdown of the claims settled by the Group for each category of insurance as defined by the Insurance Authority

# 23.1 Gross claims settled - Direct Business

	Three months	period ended 30 September	Nine months	period ended 0 September
	2017 (unaudited) AED '000	2016 (unaudited) AED '000	2017 (unaudited) AED '000	2016 (unaudited) AED '000
Property and liability insurance operations	465,257	534,529	1,502,587	1,394,295
Insurance of persons & fund accumulation operations	30,819	38,941	97,543	117,047
Total	496,076	573,470	1,600,130	1,511,342

### 23.2 Gross Claims Settled - Reinsurance Assumed

	Three months period ended 30 September		Nine months period ended 30 September	
	2017 (unaudited) AED '000	2016 (unaudited) AED '000	2017 (unaudited) AED '000	2016 (unaudited) AED '000
Property and liability insurance operations	53,803	29,276	156,826	107,169
Insurance of persons & fund accumulation operations	10,556	1,358	23,363	7,956
Total	64,359	30,634	180,189	115,125

# 23. Net claims paid (continued)

### 23.3 Reinsurance share of claims settled

	Three months period ended		Nine months period ended 30 September	
		30 September		2016
	2017	2016	2017	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance				
operations	285,738	362,047	966,506	817,282
Insurance of persons & fund	######################################		(A, Viet 7) \$7 (1944)	50540000000000000000000000000000000000
accumulation operations	18,268	19,020	53,007	50,770
Total	304,006	381,067	1,019,513	868,052
23.4 Net claims settled				
1101 5111111111111111111111111111111111	Three months period ended 30 September		Nine months period ended 30 September	
	2017	2016	2017	2016
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
	AED '000	AED '000	AED '000	AED '000
Property and liability insurance				
operations	233,322	201,758	692,907	684,182
Insurance of persons & fund		HEAVIN B	9 4	ě.
accumulation operations	23,107	21,279	67,899	74,233
Total	256,429	223,037	760,806	758,415

### 24. Dividends

At the Annual General Meeting held on 21 March 2017, the shareholders approved a cash dividend distribution of 10% amounting to AED 46,187 thousand (AED 10 fils per share) for 2016. A cash dividend of 10% amounting to AED 46,187 thousand (AED 10 fils per share) was declared in the Annual General Meeting held on 15 March 2016 for the year 2015.

### 25. Seasonality of results

Net investment income includes dividend income of AED 18,355 thousand for the nine months period ended 30 September 2017 (30 September 2016: AED 21,899 thousand), which is of a seasonal nature.

# 26. Approval of the condensed consolidated financial statements

The condensed consolidated financial statements were approved and authorised for issue by the Board of Directors on 14 November 2017.