INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2020

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EY Consulting LLC P.O. Box 164 Burj Al Gassar, 17th Floor Majlis Al Taawon Street, Onaiza, West Bay Doha, State of Qatar Tel: +974 4 441 4599 Fax:+974 4 441 4649 doha@qa.ey.com ey.com/mena Incorporated in the Qatar Financial Centre Licensed by the Qatar Financial Centre Authority License No. 00654

INDEPENDENT AUDITOR'S REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF AHLI BANK Q.P.S.C.

Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Ahli Bank Q.P.S.C. (the "Bank") and its subsidiaries (the "Group") as at 30 September 2020, comprising of the interim consolidated statement of financial position as at 30 September 2020, and the related interim consolidated statements of income and comprehensive income for the three month and nine month periods then ended, and the related interim consolidated statements of changes in equity and cash flows for the nine month period then ended, and the related explanatory notes. The Board of Directors is responsible for the preparation and presentation of these interim consolidated financial statements in accordance with IAS 34 Interim Financial Reporting ("IAS 34") and the applicable provisions of Qatar Central Bank regulations. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 and the applicable provisions of Qatar Central Bank regulations.

Other matter

The interim condensed consolidated financial statements of the Group as at 30 September 2019 were reviewed and the consolidated financial statements as at 31 December 2019 were audited by another auditor, whose reports dated 16 October 2019 and 06 February 2020, expressed unmodified review and audit opinion respectively.

Ziad Nade of Ernst & Young Auditor's Registration No. Date: 20 October 2020 Doha - Qatar

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2020

| | Notes | 30 September 2020 QR'000 (Reviewed) | 30 September 2019 QR'000 (Reviewed) | 31 December 2019 QR'000 (Audited) |
|---|--------|---|---|---|
| ASSETS Cash and balances with central bank Due from banks Loans and advances to customers Investment securities Property and equipment Other assets | 6 7 | 2,776,421 2,924,634 34,816,279 7,250,536 250,517 284,923 | 1,398,598 2,887,855 29,731,571 7,491,134 266,016 250,150 | 1,400,654 2,913,310 31,591,106 7,520,606 263,570 225,634 |
| TOTAL ASSETS | | 48,303,310 | 42,025,324 | 43,914,880 |
| LIABILITIES Due to banks and central bank Certificate of deposits and commercial paper Customer deposits Other borrowings Debt securities Other liabilities | | 5,190,489 27,482,769 1,639,663 7,296,990 593,948 | 2,561,133 763,915 24,982,294 1,641,744 5,476,600 756,475 | 4,443,230 20,000 25,499,852 1,641,601 5,492,008 859,477 |
| TOTAL LIABILITIES | | 42,203,859 | 36,182,161 | 37,956,168 |
| EQUITY Share capital Legal reserve Risk reserve Fair value reserve Retained earnings | 4 5 | 2,429,663 1,723,847 679,837 (12,956) 1,279,060 | 2,313,965 1,656,324 631,078 (1,750) 1,243,546 | 2,313,965 1,723,847 679,837 (12) 1,241,075 |
| TOTAL EQUITY | | 6,099,451 | 5,843,163 | 5,958,712 |
| TOTAL LIABILITIES AND EQUITY | | 48,303,310 | 42,025,324 | 43,914,880 |

These interim condensed consolidated financial statements were approved by the Board of Directors on 20 October 2020 and were signed on its behalf by:

Sh.Faisal Bin Abdul-Aziz Bin Jassem Al Thani Chairman and Managing Director

Hassan Ahmed Alefrangi

Chief Executive Officer

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INTERIM CONSOLIDATED STATEMENT OF INCOME

For the nine month period ended 30 September 2020

| Three month ended 30 September | | | nth ended tember |
|-----------------------------------|---|---|---|
| 2020 QR'000 | 2019 QR'000 | 2020 QR'000 | 2019 QR'000 |
| (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) |
| 428,080 | 465,882 | 1,317,846 | 1,359,415 |
| (172,646) | (258,449) | (611,848) | (751,857) |
| 255,434 | 207,433 | 705,998 | 607,558 |
| 44,081 | 54,571 | 138,178 | 151,972 |
| (2,132) | (1,651) | (5,925) | (4,868) |
| 41,949 | 52,920 | 132,253 | 147,104 |
| 12,118 | 7,604 | 30,430 | 25,367 |
| 8,370 | 25,169 | 5,703 | 36,992 |
| 1,285 | 1,191 | 3,452 | 3,941 |
| 21,773 | 33,964 | 39,585 | 66,300 |
| 319,156 | 294,317 | 877,836 | 820,962 |
| (44,708) | (40,482) | (130,519) | (122,638) |
| (7,264) | (7,263) | (23,031) | (21,143) |
| (449) | (1,286) | (4,905) | (1,247) |
| (33,377) | (42,422) | (132,882) | (59,003) |
| 571 | 10 238 | (4.772) | 8,045 |
| (27,609) | (27,833) | (80,949) | (80,435) |
| (112,836) | (109,048) | (377,058) | (276,421) |
| 206,320 | 185,269 | 500,778 | 544,541 |
| 0.085 | 0.076 | 0.206 | 0.224 |
| | 30 Sept 2020 QR'000 (Reviewed) 428,080 (172,646) 255,434 44,081 (2,132) 41,949 12,118 8,370 1,285 21,773 319,156 (44,708) (7,264) (449) (33,377) 571 (27,609) (112,836) 206,320 | 30 September 2020 2019 QR'000 QR'000 (Reviewed) (Reviewed) 428,080 465,882 (172,646) (258,449) 255,434 207,433 44,081 54,571 (2,132) (1,651) 41,949 52,920 12,118 7,604 8,370 25,169 1,191 1,191 21,773 33,964 319,156 294,317 (44,708) (40,482) (7,264) (7,263) (449) (1,286) (33,377) (42,422) 571 10,238 (27,609) (27,833) (112,836) (109,048) | 30 September 30 Sep 2020 2019 2020 QR'000 QR'000 QR'000 (Reviewed) (Reviewed) (Reviewed) 428,080 465,882 1,317,846 (172,646) (258,449) (611,848) 255,434 207,433 705,998 44,081 54,571 138,178 (2,132) (1,651) (5,925) 41,949 52,920 132,253 12,118 7,604 30,430 8,370 25,169 5,703 1,285 1,191 3,452 21,773 33,964 39,585 319,156 294,317 877,836 (44,708) (40,482) (130,519) (7,264) (7,263) (23,031) (449) (1,286) (4,905) (33,377) (42,422) (132,882) 571 10,238 (4,772) (27,609) (27,833) (80,949) (112,836) (109,048) (377,058) |

The attached notes 1 to 14 form an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the nine month period ended 30 September 2020

| | Three month ended 30 September | | Nine mon 30 Sept | |
|---|-----------------------------------|------------------------------|------------------------------|------------------------------|
| | 2020 QR'000 (Reviewed) | 2019 QR'000 (Reviewed) | 2020 QR'000 (Reviewed) | 2019 QR'000 (Reviewed) |
| Profit for the period | 206,320 | 185,269 | 500,778 | 544,541 |
| Other comprehensive income / (loss) for the period | | | | |
| Items that are or may be reclassified subsequently to income statement Net change in fair value of debt instruments classified as FVOCI Realised during the period Items that will not be reclassified subsequently to income statement | 1,521 (145) | 4,974 6 | (12,750) (194) | 14,105 6 |
| Net change in fair value of equity measured at FVOCI | | (4,372) | <u> </u> | (4,372) |
| Other comprehensive income / (loss) for the period | 1,376 | 608 | (12,944) | 9,739 |
| Total comprehensive income for the period | 207,696 | 185,877 | 487,834 | 554,280 |

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine month period ended 30 September 2020

| | Share capital QR'000 | Legal reserve QR'000 | Risk reserve QR'000 | Fair value Reserve QR'000 | Retained earnings QR'000 | Total QR'000 |
|---|----------------------------|----------------------------|---------------------------|---------------------------------|--------------------------------|----------------------|
| Balance at 31 December 2018 (Audited) Adoption of IFRS 16 | 2,103,604 | 1,656,324 | 631,078 | (11,489) | 1,121,114 (1,387) | 5,500,631 (1,387) |
| Restated balance as at 1 January 2019 Total comprehensive income for the period | 2,103,604 | 1,656,324 | 631,078 | (11,489) | 1,119,727 | 5,499,244 |
| Profit for the period Other comprehensive income | - | - | - | 9,739 | | 544,541 9,739 |
| Total comprehensive income for the period | | | | 9,739 | 544,541 | 554,280 |
| <u>Contributions by and distributions to equity holders:</u> Bonus shares issued (Note 4a) Dividends paid (Note 4b) | 210,361 | - | - | - | (210,361) (210,361) | (210,361) |
| Total contributions and distributions to equity holders | 210,361 | - | | | (420,722) | (210,361) |
| Balance at 30 September 2019 (Reviewed) | 2,313,965 | 1,656,324 | 631,078 | (1,750) | 1,243,546 | 5,843,163 |
| Balance at 31 December 2019 (Audited) | 2,313,965 | 1,723,847 | 679,837 | (12) | 1,241,075 | 5,958,712 |
| Total comprehensive income for the period: Profit for the period Other comprehensive loss | - | - | - | - (12,944) | 500,778 | 500,778 (12,944) |
| Total comprehensive income for the period | | | | (12,944) | 500,778 | 487,834 |
| <u>Contributions by and distributions to equity holders:</u> Bonus shares issued (Note 4a) Dividends paid (Note 4b) | 115,698 | | - | - | (115,698) (347,095) | - (347,095) |
| Total contributions and distributions to equity holders | 115,698 | - | - | | (462,793) | (347,095) |
| Balance at 30 September 2020 (Reviewed) | 2,429,663 | 1,723,847 | 679,837 | (12,956) | 1,279,060 | 6,099,451 |

The attached notes 1 to 14 form an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the nine month period ended 30 September 2020

| | Nine month ended 30 September | |
|---|----------------------------------|-------------|
| | 2020 | 2019 |
| | QR'000 | QR'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | (Reviewed) | (Reviewed) |
| Profit for the period Adjustments for: | 500,778 | 544,541 |
| Net impairment loss on loans and advances to customers | 132,882 | 59,003 |
| Net impairment on investment securities | 4,905 | 1,247 |
| Net impairment / (reversals) on other financial assets | 4,772 | (8,045) |
| Depreciation | 23,031 | 21,143 |
| Net loss / (gain) on Investment securities | 2,540 | (28,902) |
| Profit before changes in operating assets and liabilities | 668,908 | 588,987 |
| Change in due from central bank | (49,936) | (193,410) |
| Change in loans and advances to customers | (3,358,055) | (2,313,109) |
| Change in other assets | (59,289) | (35,455) |
| Change in due to banks and central bank | 747,259 | (3,173,660) |
| Change in certificate of deposits and commercial paper | (20,000) | 268,243 |
| Change in customer deposits | 1,982,917 | 3,216,862 |
| Change in other liabilities | (265,529) | 31,801 |
| Net cash used in operating activities | (353,725) | (1,609,741) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of investment securities | (347,175) | (2,664,694) |
| Proceeds from sale or maturity of investment securities | 592,084 | 1,142,239 |
| Net acquisition of property and equipment | (9,978) | (15,367) |
| Net cash from / (used in) investing activities | 234,931 | (1,537,822) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net proceeds from other borrowings and debt securities | 1,803,044 | 943,255 |
| Dividends paid | (347,095) | (210,361) |
| | | |
| Net cash from financing activities | 1,455,949 | 732,894 |
| NET INCREASE / (DECREASE) IN CASH AND CASH | 1,337,155 | (2,414,669) |
| Cash and cash equivalents at 1 January | 3,164,536 | 5,529,691 |
| CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER | 4,501,691 | 3,115,022 |
| Cash and cash equivalents comprise: | | |
| Cash and balances with Qatar Central Bank (i) | 1,577,057 | 227,167 |
| Due from banks | 2,924,634 | 2,887,855 |
| Total | 4,501,691 | 3,115,022 |

(i) Excludes the mandatory cash reserve requirement by Qatar Central Bank.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

Ahli Bank Q.P.S.C. ("the Bank") was incorporated in the State of Qatar in 1983 as a public shareholding company under the Emiri Decree No. 40 of 1983. The Bank is engaged in commercial and retail banking services and operates through its registered Head Office located at Suhaim Bin Hamad Street, Al Sadd Area in Doha (P.O. Box 2309, Doha, State of Qatar) and fourteen branches established in the State of Qatar.

The principal subsidiaries of the Bank are as follows:

| Company's Name | Country of incorporation | Company's capital | Company's activities | Percentage of ownership 30 September 2020 | Percentage of ownership 31 December 2019 |
|----------------------------------|--------------------------|----------------------|-------------------------|--|---|
| Ahli Brokerage Company L.L.C. | Qatar | QAR 50 million | Brokerage | 100 | 100 |
| ABQ Finance Limited | Cayman Islands | US \$ 1 | Debt Issuance | 100 | 100 |

The Bank and its subsidiaries are together referred to as "the Group", throughout these interim condensed consolidated financial statements.

The interim condensed consolidated financial statements of Ahli Bank Q.P.S.C. for the nine month period ended 30 September 2020 were authorised for issue in accordance with a resolution of the Board of Directors on 20 October 2020.

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The interim condensed consolidated financial statements of the Group are prepared in accordance with International Accounting Standard ("IAS") *34, Interim Financial Reporting* and in conformity with the applicable provisions of Qatar Central Bank regulations and have been presented in Qatari Riyals thousands (QR'000) unless otherwise mentioned, which is the Group's functional and presentation currency.

The preparation of this interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2019. All material intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated on consolidation.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 31 December 2019. In addition, results for the nine month period ended 30 September 2020 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2020.

Significant accounting policies

The accounting policies used in the preparation of these interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2019, except for certain new and revised standards and interpretations, that became effective in the current period, which have introduced certain changes. Some of these changes are changes in terminology only, and some are substantive but have had no material effect on the reported results or financial position of the Group.

The following standards and amendments to standards have been applied by the Group in preparation of these interim condensed consolidated financial statements. The adoption of the below standards and amendments to standards did not result in changes to previously reported net profit or equity of the Group, but they may result in additional disclosures at year end:

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 2

Significant accounting policies (continued)

Description

| Description | Effective from |
|--|----------------|
| Definition of Material – Amendments to IAS 1 and IAS 8 | 1 January 2020 |
| Definition of a Business – Amendments to IFRS 3 | 1 January 2020 |
| Amendments to References to Conceptual Framework in IFRS Standards | 1 January 2020 |

Standard Issued but not yet

IFRS 17 Insurance Contracts is effective from 1 January 2023. The Group is currently evaluating the impact of this new standard. The Group will adopt this new standard on the effective date.

3 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended 31 December 2019.

| | Stage 1 QR' 000 | 30 Septem Stage 2 QR' 000 | aber 2020 Stage 3 QR' 000 | Total QR' 000 | 30 September 2019 QR' 000 |
|---|-------------------------|---------------------------------|---------------------------------|-------------------------|---------------------------------|
| Exposure subject to ECL - Loans and advances to customers - Investment securities (Debt) - Loan commitments and financial | 31,390,743 7,063,054 | 3,649,045 18,289 | 767,227 | 35,807,015 7,081,343 | 30,459,483 7,265,621 |
| - Due from banks | 3,339,450 2,874,325 | 262,975 50,910 | - | 3,602,425 2,925,235 | 4,429,451 2,882,131 |
| Opening balance - at 1 January - Loans and advances to customers - Net impairment losses on investment | 118,302 | 149,848 | 547,510 | 815,660 | 628,225 |
| securities (Debt) Loan commitments and financial guarantees Net impairment losses on due from banks | 6,944 | 961 | - | 7,905 | 6,850 |
| | 6,695 | 1,601 | - | 8,296 | 17,094 |
| | 369 | 132 | - | 501 | 390 |
| | 132,310 | 152,542 | 547,510 | 832,362 | 652,559 |
| Charge for the period (net)Loans and advances to customersNet impairment losses on investment | 66,617 | 45,206 | 60,519 | 172,342 | 96,919 |
| securities (Debt) - Loan commitments and financial | 4,727 | 178 | - | 4,905 | 1,247 |
| guarantees | 4,658 | 14 | - | 4,672 | (8,276) |
| Net impairment (reversals)/losses on due from banks | (47) | 147 | - | 100 | 231 |
| | 75,955 | 45,545 | 60,519 | 182,019 | 90,121 |
| Closing balance - at 30 September | | | | | |
| Loans and advances to customers Net impairment losses on investment securities (Debt) Loan commitments and financial guarantees | 184,919 | 195,054 | 608,029 | 988,002 | 725,144 |
| | 11,671 | 1,139 | - | 12,810 | 8,097 |
| | 11,353 | 1,615 | - | 12,968 | 8,818 |
| - Net impairment losses on due from banks | 322 | 279 | - | 601 | 621 |
| | 208,265 | 198,087 | 608,029 | 1,014,381 | 742,680 |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

3 FINANCIAL RISK MANAGEMENT (CONTINUED)

Credit quality assessments

| | 30 September 2020 | | | | |
|--|---|---|---|---|--|
| Rating grade | Loans and advances to customers QR' 000 | Investment securities (Debt) QR' 000 | Loan commitments and financial guarantees QR' 000 | Due from banks QR' 000 | |
| AAA to AA- A+ to A- BBB to BBB- BB+ to B- CCC to C | 3,659,187 2,723,211 23,465,008 5,107,392 84,990 | 6,319,057 292,523 326,140 143,623 | 380,720 149,385 2,679,349 392,971 | 1,068,238 1,612,220 234,638 10,139 | |
| Total | 35,039,788 | 7,081,343 | 3,602,425 | 2,925,235 | |
| | Loans and | Investment | mber 2019 Loan commitments | | |
| Rating grade | advances to customers QR' 000 | securities (Debt) QR' 000 | and financial guarantees QR' 000 | Due from banks QR' 000 | |
| AAA to AA- A+ to A- BBB to BBB- BB+ to B- CCC to C | 1,510,023 2,886,340 19,303,011 5,953,373 83,932 | 6,101,266 679,122 342,223 143,010 | 494,413 185,479 3,393,082 356,477 | 1,694 2,875,419 583 4,435 | |
| Total | 29,736,679 | 7,265,621 | 4,429,451 | 2,882,131 | |

4 SHARE CAPITAL AND DIVIDENDS PAID

4 a) Share capital

| | 30 September 2020 QR'000 | 30 September 2019 QR'000 | 31 December 2019 QR'000 |
|---|--------------------------------|-------------------------------------|-------------------------------|
| | (Reviewed) | (Reviewed) | (Audited) |
| Authorised | 0.400 ((2) | 2 212 075 | 0.010.075 |
| Ordinary shares of QR 1 each | 2,429,663 | 2,313,965 | 2,313,965 |
| Issued and fully paid as of 30 September 2020 | | Number of shares in thousands | QR'000 |
| At 31 December 2019 (Audited) | | 2,313,965 | 2,313,965 |
| Issue of bonus shares on 26 February 2020 | | 115,698 | 115,698 |
| At 30 September 2020 (Reviewed) | | 2,429,663 | 2,429,663 |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

4 SHARE CAPITAL AND DIVIDENDS PAID (CONTINUED)

| Issued and fully paid as of 30 September 2019 | Number of shares in thousands | QR'000 |
|--|-------------------------------------|----------------------|
| At 31 December 2018 (Audited) Issue of bonus shares on 25 February 2019 | 2,103,604 210,361 | 2,103,604 210,361 |
| At 30 September 2019 (Reviewed) | 2,313,965 | 2,313,965 |

Qatar Investment Authority holds 47.71% of the ordinary shares of the Bank with the remaining shares held by members of the public and institutions (52.29%).

Bonus issue

On 26 February 2020, the Bank issued bonus shares (ordinary shares) at the rate of one share for every twenty shares held by the ordinary shareholders upon obtaining approval from the shareholders in the Annual General Meeting held on 26 February 2020. (2019: the Bank issued bonus shares at the rate of one ordinary share for every ten shares held by the ordinary shareholders).

4 b) Dividends Paid

During the period, the Bank paid a cash dividend of QR 0.15 per share totaling to QR 347,095 thousand (2019 - QR 1 per share totaling to QR 210,361 thousand before share split).

5 FAIR VALUE RESERVE

| | 30 September | 30 September | 31 December |
|---|--------------|--------------|-------------|
| | 2020 | 2019 | 2019 |
| | QR'000 | QR'000 | QR'000 |
| | (Reviewed) | (Reviewed) | (Audited) |
| At the beginning of the period / year | (12) | (11,489) | (11,489) |
| Realised during the period / year | (194) | 6 | 81 |
| Fair value (loss) / gain during the period / year | (12,750) | 9,733 | 11,396 |
| At the end of the period/year | (12,956) | (1,750) | (12) |

6 LOANS AND ADVANCES TO CUSTOMERS

Loans and advances to customers comprise:

| Louis and advances to customers comprise. | 30 September | 30 September | 31 December |
|---|--------------|--------------|-------------|
| | 2020 | 2019 | 2019 |
| | QR'000 | QR'000 | QR'000 |
| | (Reviewed) | (Reviewed) | (Audited) |
| Loans and advances to customers | 35,516,671 | 30,237,999 | 32,137,622 |
| Less: Deferred profit | (2,734) | (2,768) | (2,734) |
| Gross loans and advances to customers | 35,513,937 | 30,235,231 | 32,134,888 |
| Net impairment of loans and advances to customers | (988,002) | (725,144) | (815,660) |
| Interest receivable | 34,525,935 | 29,510,087 | 31,319,228 |
| | 290,344 | 221,484 | 271,878 |
| Net loans and advances to customers | 34,816,279 | 29,731,571 | 31,591,106 |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

6 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

The total non-performing loans and advances to customers at 30 September 2020 amounted to QR 767.22 million, representing 2.16% of the total loans and advances (31 December 2019: QR 693.48 million representing 2.16% of the total loans and advances to customers).

Interest in suspense of QR 122 million as of 30 September 2020 (31 December 2019: QR 87.26 million) is, for the purpose of the Qatar Central Bank regulatory requirements included in the above impairment allowance amount.

7 INVESTMENT SECURITIES

| | 30 September | 30 September | 31 December |
|---|----------------------------|--------------|---------------------|
| | 2020 | 2019 | 2019 |
| | QR'000 | QR'000 | QR'000 |
| | (Reviewed) | (Reviewed) | (Audited) |
| Investment securities measured at FVOCI | 828,735 | 1,085,327 | 1,043,207 |
| Investment securities measured at FVTPL | 170,600 | 155,311 | 173,969 |
| Investment securities measured at amortised cost | 6,196,456 | 6,191,697 | 6,240,649 |
| Gross financial investments | 7,195,791 | 7,432,335 | 7,457,825 |
| Less: net impairment losses on investment securities | (12,810) | (8,097) | (7,905) |
| Interest receivable on investment securities (debt instruments) | 7,182,981 <u>67,555</u> | 7,424,238 | 7,449,920 70,686 |
| | 7,250,536 | 7,491,134 | 7,520,606 |

8 EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit for the period by the weighted average number of shares in issue during the period.

| | Three month ended 30 September | | Nine mon 30 Sept | |
|---|-----------------------------------|--------------------|---------------------|--------------------|
| | 2020 (Reviewed) | 2019 (Reviewed) | 2020 (Reviewed) | 2019 (Reviewed) |
| Profit for the period – QR'000 | 206,320 | 185,269 | 500,778 | 544,541 |
| Weighted average number of shares | 2,429,663,013 | 2,429,663,013 | 2,429,663,013 | 2,429,663,013 |
| Earnings per share (QR) (2019 adjusted) | 0.085 | 0.076 | 0.206 | 0.224 |

The weighted average number of shares is as follows:

| | Three month ended 30 September | | Nine month ended 30 September | |
|--|-----------------------------------|------------------------------|----------------------------------|------------------------------|
| | 2020 (Reviewed) | 2019 (Reviewed) | 2020 (Reviewed) | 2019 (Reviewed) |
| Qualifying shares at the beginning of the period Bonus shares issued during the period | 2,313,964,774 115,698,239 | 2,313,964,774 115,698,239 | 2,313,964,774 115,698,239 | 2,313,964,774 115,698,239 |
| Qualifying weighted average shares at the end of the period | 2,429,663,013 | 2,429,663,013 | 2,429,663,013 | 2,429,663,013 |

There were no potentially dilutive shares outstanding at any time during the period, therefore, the diluted earnings per share is equal to the basic earnings per share.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

9 FINANCIAL INSTRUMENTS - CARRYING AMOUNT, FAIR VALUES AND FAIR VALUE HIERARCHY

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are based on unobservable market data.

9 a) Financial instruments measured at fair value – Fair value hierarchy

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

| | Level 1 QR'000 | Level 2 QR'000 | Level 3 QR'000 | Total QR'000 |
|--|-------------------|-------------------|-------------------|---------------------|
| <i>30 September 2020 (Reviewed)</i> Derivative assets held for risk management Investment securities | - 918,110 | 71,083 81,225 | | 71,083 999,335 |
| | 918,110 | 152,308 | - | 1,070,418 |
| Derivative liabilities held for risk management | | 6,321 | | 6,321 |
| | | 6,321 | | 6,321 |
| <i>30 September 2019 (Reviewed)</i> Derivative assets held for risk management Investment securities | 1,160,368 | 9,075 80,270 | - | 9,075 1,240,638 |
| | 1,160,368 | 89,345 | _ | 1,249,713 |
| Derivative liabilities held for risk management | | 39,996 | _ | 39,996 |
| | | 39,996 | _ | 39,996 |
| | Level 1 QR'000 | Level 2 QR'000 | Level 3 QR'000 | Total QR'000 |
| <i>31 December 2019 (Audited)</i> Derivative assets held for risk management Investment securities | 1,136,535 | 16,054 80,641 | | 16,054 1,217,176 |
| | 1,136,535 | 96,695 | _ | 1,233,230 |
| Derivative liabilities held for risk management | | 17,134 | | 17,134 |
| | | 17,134 | | 17,134 |

During the periods ended 30 September 2020 and 30 September 2019 and year ended 31 December 2019, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

Financial instruments not measured at fair value

Fair value of investment securities measured at amortised cost amounting to QAR 6,373,597 thousand as at 30 September 2020 (31 December 2019: QAR 6,333,266 thousand), which is derived using level 1 fair value hierarchy.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

10 CONTINGENT LIABILITIES, GUARANTEES AND OTHER COMMITMENTS

| | 30 September 2020 QR'000 (Reviewed) | 30 September 2019 QR'000 (Reviewed) | 31 December 2019 QR'000 (Audited) |
|------------------------------------|--|--|--|
| Contingent liabilities: | | | |
| Unused credit facilities | | | |
| (cancellable and non-cancellable) | 8,676,401 | 11,713,439 | 11,021,603 |
| Guarantees | 9,724,516 | 8,852,931 | 8,932,239 |
| Letters of credit | 921,338 | 1,011,303 | 996,881 |
| | 19,322,255 | 21,577,723 | 20,950,723 |
| Other Commitments: | | | |
| Interest rate swaps | - | 747,320 | 728,000 |
| Forward foreign exchange contracts | 2,343,714 | 2,410,563 | 2,311,476 |
| Total | 2,343,714 | 3,157,883 | 3,039,476 |

Unused credit facilities

Commitments to extend credit represent contractual commitments to fund loans and revolving credits. Commitments generally have fixed expiry dates or other termination clauses. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

Guarantees and letters of credit

Letters of credit and guarantees commit the Group to make payments on behalf of customers contingent upon their failure to perform under the terms of contracts with third parties. Guarantees and standby letters of credit carry the same risk as loans. Credit guarantees can be in the form of irrevocable letters of credits, advance payment guarantees and endorsements liabilities from bills rediscounted.

11 SEGMENT INFORMATION

For management reporting purposes, the Group is organised into two major operating segments:

| Retail banking, private banking and wealth management | Principally handling individual customers' deposit and current accounts, providing consumer loans, residential mortgages, overdrafts, credit cards and fund transfer facilities. Private banking and wealth management represents servicing high net worth individuals through a range of investment products, funds, credit facilities, trusts and alternative investments. |
|---|--|
| Corporate banking, treasury, investments and brokerage subsidiary | Principally handling loans and other credit facilities, and deposit and current accounts for corporate and institutional customers and providing money market, trading and treasury services, as well as management of the Group's funding. This includes the brokerage activities of the wholly owned subsidiary, Ahli Brokerage Company L.L.C. |

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

11 SEGMENT INFORMATION (CONTINUED)

Segment information for the period is as follows:

| 30 September 2020 (Reviewed) | Retail & private banking and wealth management QR'000 | Corporate banking, treasury, investments and brokerage subsidiary QR'000 | Total QR'000 |
|---|--|---|--|
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income | 148,045 38,724 11,596 - | 557,953 93,529 18,834 5,703 3,452 | 705,998 132,253 30,430 5,703 3,452 |
| Total segment operating income | 198,365 | 679,471 | 877,836 |
| Other material non-cash items: Net recoveries / (provisions) | 3,857 | (146,416) | (142,559) |
| Reportable segment profit | 98,400 | 402,378 | 500,778 |
| Reportable segment assets | 7,563,240 | 40,740,070 | 48,303,310 |
| Reportable segment liabilities | 13,594,790 | 28,609,069 | 42,203,859 |
| | | Corporate | |
| 30 September 2019 (Reviewed) | Retail & private banking and wealth management QR'000 | banking, treasury, investments and brokerage subsidiary QR'000 | Total QR'000 |
| <i>30 September 2019 (Reviewed)</i> Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income | banking and wealth management | banking, treasury, investments and brokerage subsidiary | |
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities | banking and wealth management QR'000 144,861 38,411 | banking, treasury, investments and brokerage subsidiary QR'000 462,697 108,693 12,910 36,992 | <i>QR'000</i> 607,558 147,104 25,367 36,992 |
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income | banking and wealth management QR'000 144,861 38,411 12,457 - | banking, treasury, investments and brokerage subsidiary QR'000 462,697 108,693 12,910 36,992 3,941 | <i>QR'000</i> 607,558 147,104 25,367 36,992 3,941 |
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income Total segment operating income Other material non-cash items: | banking and wealth management QR'000 144,861 38,411 12,457 - - - - 195,729 | banking, treasury, investments and brokerage subsidiary QR'000 462,697 108,693 12,910 36,992 3,941 625,233 | <i>QR'000</i> 607,558 147,104 25,367 36,992 3,941 820,962 |
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income Total segment operating income Other material non-cash items: Net provisions | banking and wealth management QR'000 144,861 38,411 12,457 - - - - - - - - - - - (7,311) | banking, treasury, investments and brokerage subsidiary QR'000 462,697 108,693 12,910 36,992 3,941 625,233 (44,894) | <i>QR'000</i> 607,558 147,104 25,367 36,992 3,941 820,962 (52,205) |
| Net interest income Net fee and commission income Foreign exchange gain Income from investment securities Other operating income Total segment operating income Other material non-cash items: Net provisions Reportable segment profit | banking and wealth management QR'000 144,861 38,411 12,457 - - 195,729 (7,311) 84,131 | banking, treasury, investments and brokerage subsidiary QR'000 462,697 108,693 12,910 36,992 3,941 625,233 (44,894) 460,410 | <i>QR'000</i> 607,558 147,104 25,367 36,992 3,941 820,962 (52,205) 544,541 |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

12 RELATED PARTIES

The Group carries out various transactions with subsidiaries and members of the Board of Directors and the executive management or companies in which they have significant interest or any other parties of important influence in the Group's financial or operations decisions. The balances at the reporting date with these accounts were as follows:

| | 30 September 2 Board of | 020 (Reviewed) | 31 December 2 Board of | 2019 (Audited) |
|---|---|-------------------------|---|-------------------------|
| | directors | Shareholders | directors | Shareholders |
| | QR' 000 | QR' 000 | QR' 000 | QR' 000 |
| Assets: Loans and advances to customers | 781,377 | - | 786,970 | - |
| Liabilities: | | | | |
| Customer deposits | 1,431,113 | 1,516,123 | 2,074,645 | 1,474,847 |
| Unfunded items: Letters of guarantee, letters of credit, commitments and indirect credit facilities | 10,181 | - | 16,027 | _ |
| | For the ni period 30 Septen (Revio | ended aber 2020 | For the nu period 30 Septen (Revio | ended 1ber 2019 |
| | Board of directors QR' 000 | Shareholders QR' 000 | Board of directors QR' 000 | Shareholders QR' 000 |
| Income statement items: Interest and fee and commission income Interest and fee and commission expense Board of Directors' remuneration | | - 19,242 | 36,762 49,212 9,189 | - 30,381 - |

Transactions with key management personnel

Key management personnel (other than Board of Directors) and their immediate relatives have transacted with the Group during the period / year as follows:

| | 30 September 2020 QR' 000 (Reviewed) | 31 December 2019 QR' 000 (Audited) |
|---|---|---|
| Other loans | 3,374 | 4,103 |
| Key management personnel compensation comprised: | For the nine mon | th period ended |
| | 30 September 2020 QR' 000 (Reviewed) | 30 September 2019 QR' 000 (Reviewed) |
| Salaries and short-term employee benefits Post employment benefits | 29,351 4,615 33,966 | 17,758 10,828 28,586 |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the nine month period ended 30 September 2020

13 CAPITAL ADEQUACY RATIO

As per Qatar Central Bank regulations, the Group has calculated the below ratios in accordance with Basel III guidelines. The Group's minimum QCB regulatory limit, including the Capital Conservation Buffer (2.5%) and the applicable Domestically Systemically Important Bank ("DSIB") Buffer, is 12.5 % for 2020.

The table below summarises the composition of prevailing regulatory capital and the ratios of the Group. The Group and the individual entities within it complied with the externally imposed capital requirements to which they are subject to:

| | 30 September 2020 QR'000 (Reviewed) | 30 September 2019 QR'000 (Reviewed) | 31 December 2019 QR'000 (Audited) |
|--|--|--|--|
| Common Equity Tier 1 (CET) Capital | 5,598,672 | 5,298,622 | 5,611,617 |
| Additional Tier 2 Capital | 406,353 | 331,184 | 284,852 |
| Total Eligible Capital Risk Weighted Assets | 6,005,025 35,455,804 | 5,629,806 33,296,147 | 5,896,469 32,735,102 |
| | 16.94 | 16.91 | 18.01 |

14 IMPACT OF COVID-19 AND REVISION TO FORWARD LOOKING INFORMATION WITH RESPECT TO EXPECTED CREDIT LOSSES

The coronavirus ("COVID-19") pandemic has spread across various geographies globally, causing disruption to business and economic activities. COVID-19 has brought about uncertainties in the global economic environment. The Central Banks and Sovereign Governments have announced monetary and fiscal measures to mitigate the possible adverse implications.

The Group is closely monitoring the situation and has activated its business continuity planning to manage the potential business disruption due to the outbreak of COVID-19. The impact of outbreak may have on its operations and financial performance is being continually assessed.

The Group uses econometric models for estimating forward looking ECL. The econometric models have been developed based its financial assets relationship with various relevant economic variables. Despite reaffirmation of Qatar's strong fundamentals and extraordinary measures taken by the Qatar Government to alleviate the financial and economic impact of COVID-19 on affected sectors, the Group decided to take a conservative view for the purpose of estimating its ECL. Accordingly, in line with the latest available projections, real GDP was assumed to decline 4.52% during 2020. The estimates of other relevant variables were also considered in line with the latest projections provided by leading economic agencies. Furthermore, the weightings assigned to each macro-economic scenario at the Group level as at 30 September 2020, were 60% to the Base Case 30% to Downside and 10% to the Upside Case. (31 December 2019: 62.5% to the Base Case, 18.75% to Downside and Upside Case). In managements best assessment Risks are sufficiently covered at this point of time. The management will continuously monitor the ongoing situation and continue to provide conservatively for any downside risks.

QCB has encouraged banks in Qatar to delay repayments for affected sectors, pursuant to which the group has deferred repayments for certain customers during the period. In accordance with IASB guidance, the extension of payment relief does not automatically trigger a significant increase in credit risk and a stage migration for the purpose of calculating expected credit losses, as these measures are being made available to assist borrowers affected by Covid-19 outbreak to resume regular payments.

The Group has considered the potential impacts of the current economic volatility in determining the reported amounts of the Group's financial and non-financial assets as at 30 September 2020. However, market remains volatile and the recorded amounts remain sensitive to market fluctuations.